

INVESTOR PRESENTATION

Q4 & FY 2011 - 12



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HIGHLIGHTS OF Q4 & FY 2011-12



Highlights of Q4 & FY 2011 - 12

Performance Overview

	Quarter IV	Quarter III	FY 2011-12	FY 2010-11
Turnover (Rs. Mn)	2,177	1,798	7,992	14,615
EBIDTA (Rs. Mn)	842 (39%)	630 (35%)	2,907 (36%)	4,003 (27%)
PAT (Rs. Mn)	383 (18%)	281 (16%)	1,291 (16%)	2,035 (14%)
Weighted Average Cost of Debt	13.63%	13.50%	13.63%	13.76%
Debt to Equity Ratio	0.48	0.42	0.48	0.34
Depreciation (Rs. Mn)	83	82	325	332

Quarter IV

- Rental Income (Prestige Share): **Rs. 475 mn**
- CRISIL Rating: **Upgraded to DA1 Developer**
- Area delivered : **1.08 msf (Prestige Neptune's Courtyard)**
- Total sales : **Rs. 6,486 mn**
 - * Residential : **Rs. 6,334 mn**
 - * Commercial : **Rs. 152 mn**
- Total Collections : **Rs. 4,556 mn**

FY 2011 - 12

- Rental Income (Prestige Share): **Rs. 1,648 mn**
- Total unrecognized revenue : **Rs. 32,809 mn**
- Total sales : **Rs. 21,127mn (PY: Rs. 13,850)**
 - * Residential : **Rs. 19,250 mn**
 - * Commercial : **Rs. 1,877 mn**
- Area Sold : **4.91 msf (PY: 1.86 msf)**
- Total Collections : **Rs. 13,354 mn**

Highlights of Q4 & FY 2011 - 12

Business Performance

Launches

Project	Location	Segment	Launch Date	Developable Area in Sqft	Economic Interest	No. of Units (PEPL Share)	Units Sold	% Sold
Prestige Tranquility	Bangalore	Residential	Jun-11	4,565,914	100%	2,368	1,735	73.27%
Prestige Park View	Bangalore	Residential	Jun-11	926,525	65%	269	252	93.68%
Prestige Sunny Side	Bangalore	Residential	Sep-11	975,818	100%	395	266	67.34%
Prestige Bella Vista	Chennai	Residential	Jan-12	3,025,554	60%	1,567	512	32.67%
Sub Total				9,493,811		4,706	2,757	
Forum Mysore Mall	Mysore	Retail	Jun-11	545,497	51%	Retained Assets		
Grand Total				10,039,308				

Area leased

Segment	Quarter IV		FY 2011-12		As on 31 March, 2012 (Cumulative)		Current Rental Yielding Area	Area Yet To Yield
	Total	Prestige Share	Total	Prestige Share	Total	Prestige Share		
Office (Mnsf)	0.27	0.09	2.19	1.00	5.80	3.99	3.14	0.85
Retail (Mnsf)	0.31	0.14	0.93	0.37	2.18	1.05	0.38	0.67
Total	0.58	0.23	3.12	1.38	7.98	5.03	3.52	1.52

FINANCIALS UPDATE



Financials

Balance Sheet As At 31st March, 2012

Rs. in Lakhs

	As at 31-Mar-12	As at 31-Mar-11
I. EQUITY AND LIABILITIES		
1. Shareholders' funds		
(a) Share capital	32,807	32,807
(b) Reserves and surplus	179,895	171,566
2. Non-current liabilities		
(a) Long-term borrowings	15,183	25,542
(b) Deferred tax liabilities (Net)	1,253	815
(c) Other Long term liabilities	8,233	8,690
(d) Long-term provisions	125	131
3. Current liabilities		
(a) Short-term borrowings	96,501	68,371
(b) Trade payables	20,251	18,257
(c) Other current liabilities	96,101	52,979
(d) Short-term provisions	19,855	36,008
Total	470,204	415,166
II. ASSETS		
(1) Non-current assets		
(a) Fixed assets		
(i) Tangible assets	42,877	42,292
(ii) Intangible assets	11	-
(iii) Capital work-in-progress	12,635	10,117
(b) Non-current investments	64,172	68,460
(c) Long-term loans and advances	51,869	25,227
(d) Other non-current assets	2,561	2,385
(2) Current assets		
(a) Current investments	8,704	2,569
(b) Inventories	120,041	86,443
(c) Trade receivables	83,132	101,134
(d) Cash and Bank balances	11,736	28,736
(e) Short-term loans and advances	72,085	47,282
(f) Other current assets	381	521
Total	470,204	415,166

Financials

Profit & Loss Account For The Period Ended 31st March, 2012

Rs. in Lakhs

	Quarter ended			Year Ended	Year Ended
	31-Mar-12 (Unaudited)	31-Dec-11 (Unaudited)	31-Mar-11 (Unaudited)	31-Mar-12 (Audited)	31-Mar-11 (Audited)
<u>INCOME</u>					
Income from operations					
Residential and commercial projects	15,038	12,456	42,511	56,873	123,186
Facilities, rental and maintenance income	1,462	1,416	1,303	5,692	5,341
Property income	3,713	2,814	2,732	11,983	9,972
Other income	1,555	1,290	3,702	5,376	7,647
	21,767	17,976	50,248	79,923	146,146
<u>EXPENDITURE</u>					
Cost of residential and commercial projects	8,358	7,582	34,634	34,189	92,163
Facilities operating expenses	274	178	188	775	797
Property Expenses	1,572	1,392	1,201	5,582	4,674
Employee cost	1,274	1,051	746	4,564	3,907
General and administrative expenses	648	580	504	2,061	1,569
Selling expenses	1,224	891	616	3,687	3,005
Financial expenses	1,805	1,589	1,924	7,651	7,872
Depreciation	827	824	831	3,245	3,323
	15,982	14,087	40,645	61,754	117,311
Profit Before Tax	5,785	3,889	9,603	18,169	28,835
Less: Provision for taxes					
Current tax	1,645	1,080	2,360	4,875	7,580
Income tax pertaining to earlier years	-	(51)	41	(51)	126
Deferred tax	312	53	187	438	771
Profit After Tax	3,828	2,807	7,015	12,907	20,358
Earning per share (EPS) :					
Weighted average number of equity shares	3,281	3,281	3,281	3,281	2,916
Basic and diluted EPS	1.17	0.86	2.14	3.93	6.98

Financials

Key Ratios

Rs. in Lakhs

Sl. No	Particulars	Quarter ended				Year Ended					
		31-Mar-12 (Unaudited)	Ratio/ %	31-Dec-11 (Unaudited)	Ratio/ %	31-Mar-11 (Unaudited)	Ratio/ %	31-Mar-12 (Audited)	Ratio/ %	31-Mar-11 (Audited)	Ratio/ %
1	Sale of Projects & Property Income	20,212		16,686		46,546		74,547		138,500	
2	Other Income	1,555		1,290		3,702		5,376		7,648	
3	Total Income	21,767		17,976		50,248		79,923		146,148	
4	Cost of project sold and property expenses	10,204		9,152		36,024		40,546		97,635	
5	Gross Margin	10,008	50%	7,533	45%	10,522	23%	34,001	46%	40,865	30%
6	Admin, Employee and Selling cost	3,146		2,522		1,866		10,312		8,486	
7	EBIDTA	8,417	39%	6,302	35%	12,358	25%	29,065	36%	40,028	27%
8	Financial Expenses	1,805		1,589		1,924		7,651		7,872	
9	Depreciation	827		824		831		3,245		3,323	
10	Total Expenses	15,982		14,087		40,645		61,754		117,316	

Financials

Key Ratios

Rs. in Lakhs

Sl. No	Particulars	Quarter ended				Year Ended					
		31-Mar-12 (Unaudited)	Ratio/ %	31-Dec-11 (Unaudited)	Ratio/ %	31-Mar-11 (Unaudited)	Ratio/ %	31-Mar-12 (Audited)	Ratio/ %	31-Mar-11 (Audited)	Ratio/ %
11	PBT	5,785	27%	3,889	22%	9,603	19%	18,169	23%	28,832	20%
12	Tax	1,957		1,082		2,588		5,262		8,478	
13	PAT	3,828	18%	2,807	16%	7,015	14%	12,907	16%	20,354	14%
14	EPS (Annualized)	1.17		0.86		2.14		3.93		6.98	
15	Market Price per share	104.50		71.30		125.50		104.50		125.50	
16	PE Ratio	90		83		59		27		18	
17	Market Cap	342,837		233,917		411,733		342,837		411,733	
18	Net Worth	212,702		213,447		204,370		212,702		204,370	
19	Book Value per share	65		65		62		65		62	
20	Price to Book Value	1.61		1.10		2.01		1.61		2.01	
21	Net Debt	103,043		88,586		70,077		103,043		70,077	
22	Net Debt Equity Ratio	0.48		0.42		0.34		0.48		0.34	

Sales Summary

Area in Mn sft
Rs. Mn

Particulars	Quarter I			Quarter II			Quarter III			Quarter IV			FY 2011-12			FY 2010-11		
	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value
Residential																		
Mid Income Segment	0.29	197	1,125	1.93	1,429	6,686	0.81	536	3,145	1.15	761	5,085	4.18	2,923	16,041	0.52	271	2,323
Premium Segment	0.10	19	763	0.06	10	418	0.08	18	779	0.15	31	1,249	0.39	78	3,210	0.69	125	8,521
TOTAL	0.40	216	1,888	1.98	1,439	7,104	0.89	554	3,925	1.30	792	6,334	4.57	3,001	19,250	1.20	396	10,844
Commercial	0.06	0	211	0.14	0	694	0.12	0	820	0.03	0	152	0.34	0	1,877	0.65	0	3,006
GRAND TOTAL	0.46	216	2,099	2.12	1,439	7,798	1.01	554	4,745	1.33	792	6,485	4.91	3,001	21,127	1.86	396	13,850

Note:

- 1) Substantial portion of above sales are yet to come for revenue recognition in the books of accounts since the projects have not reached the threshold limits of 30/25% completion (excluding land)
- 2) Overall unrecognized revenue in the books of accounts from all the projects as on 31/03/2012 (Sales made and yet to come for recognition) based on POC is Rs. 32,809 million

Unrecognized Revenue from Projects under Construction

Rs. Mn

Sl. No	Projects	Total Sales value of units sold as on 31.03.2012	Cumulative turnover declared up to 31.03.12	Balance Turnover to be declared on POC
A	Ongoing Residential Projects			
1	Prestige Golfshire Phase -1	4,274	2,309	1,965
2	Prestige White Meadows	5,481	-	5,481
3	Prestige Silver Oak	1,142	-	1,142
4	Prestige Royal Woods	694	-	694
5	Kingfisher Towers	6,089	-	6,089
6	Prestige Edwardian	307	-	307
7	Prestige Tranquility	7,326	-	7,326
8	Prestige Parkview	1,765	-	1,765
9	Prestige Sunny Side	2,244	-	2,244
10	Prestige Bellavista	3,370	-	3,370
	Sub Total – A	32,692	2,309	30,383
B	Ongoing Commercial Projects			
1	Prestige Khoday Towers	489	175	314
2	Prestige Polygon	1,176	622	554
3	Prestige Techpark III	1,385	-	1,385
4	Prestige Technopolis	173		173
	Sub Total – B	3,223	797	2,426
	GRAND TOTAL - A+B	35,915	3,106	32,809

Project Debtors Summary

Rs . Mn

Name of the Project	Opening Balance as at 01.01.2012	New Sales	Amount Realised	Closing Balance as at 31.03.2012
<i>Completed Projects</i>				
Prestige Alecto	38	-		38
Prestige Andree Residences	3	-	-	3
Prestige Ashcroft	12	81	89	4
Prestige Atrium	98	-	93	5
Prestige Cyber Towers	392	-	7	385
Prestige Dynasty 2	20	-	20	-
Prestige Melbrooke	13	-	1	12
Prestige Nebula	9	-	8	1
Prestige Oasis	1,164	128	145	1,147
Prestige Palladium	495	-	305	190
Prestige Shantiniketan	3,328	141	484	2,985
Prestige Silverdale	21	-	13	8
Prestige Southridge	390	20	141	269
Prestige Wellington Park	171	4	46	129
Prestige Neptune Courtyard	56	556	59	553
Others	9		3	6
Sub Total - A	6,219	930	1,416	5,732

Note: In addition to the above, there are Land Owner dues to the extent of Rs. 996 mn.

Project Debtors Summary

Rs . Mn

Name of the Project	Opening Balance as at 01.1.2012	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 31.03.2012
<i>On Going Projects</i>					
Prestige Khoday Towers	80	26	27	35	98
Prestige Golfshire	884	385	(58)	63	1,148
Sub Total – B	964	411	(32)	98	1,245
<i>Other Ongoing Projects</i>					
Prestige Tranquility				811	
Prestige White Meadows				281	
Kingfisher Towers				275	
Prestige Park View				144	
Prestige Royal Woods				28	
Prestige Technopolis				9	
Prestige Tech Park III				541	
Prestige Sunny Side				142	
Prestige Bellavista				261	
Prestige Edwardian				17	
Sub Total – C				2,509	
Total (A+B+C)	7,183	1,341	(32)	4,023	6,978

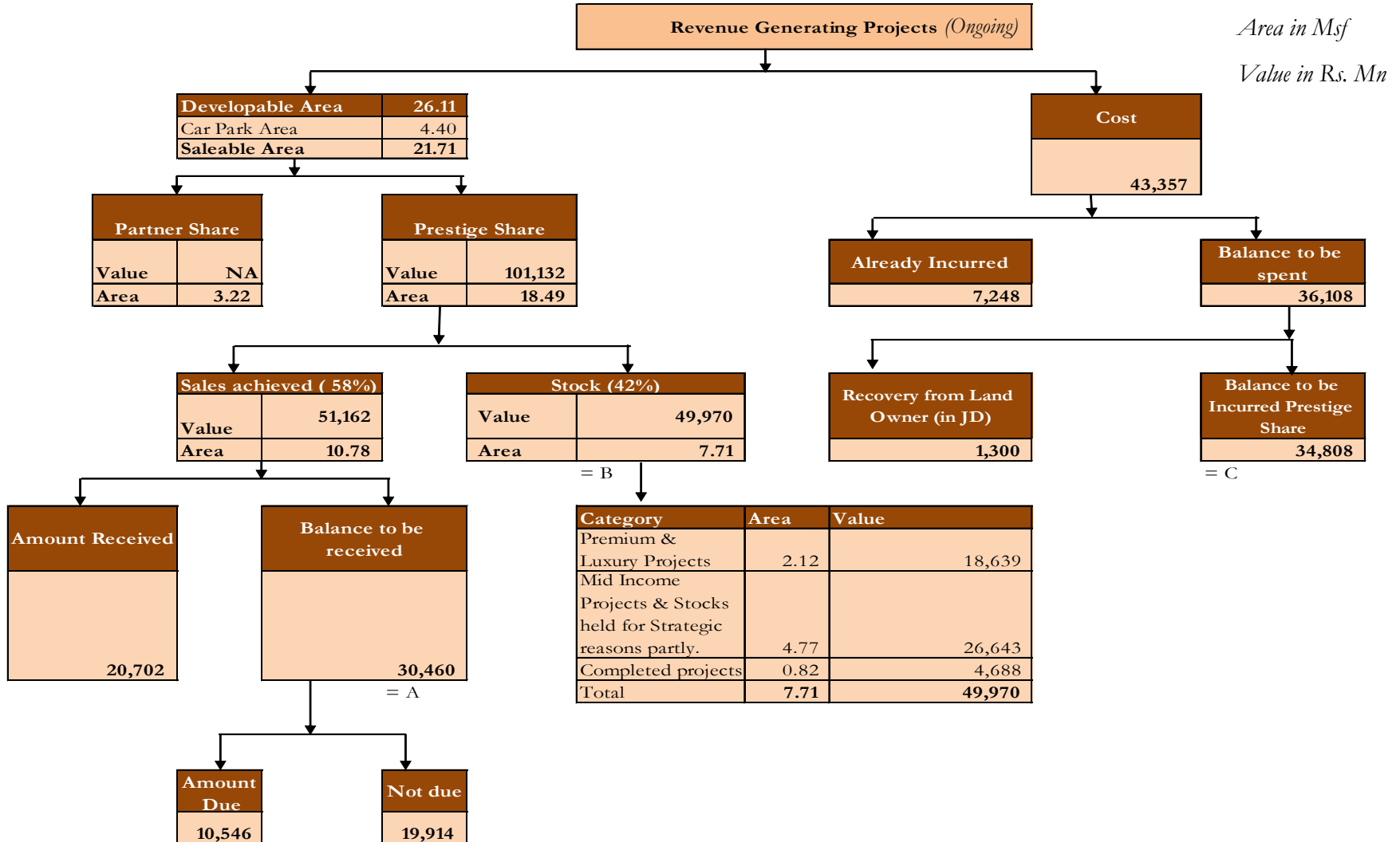
Debt Profile

Rs. Mn

Particulars	Standalone	%	Consolidated Loan *	%
Debt as on 31.03.2012				
Secured Loan	11,564	99%	18,054	98%
a. Project Debt - Residential & Commercial	7,237	63%	7,962	44%
b. Capex Loans				
- Office Space	-	-	734	4%
- Retail	-	-	710	4%
- Hospitality	500	4%	1,007	6%
c. Rental Securitisation Loans	2,054	18%	5,868	33%
d. Receivables discounting loans	1,772	15%	1,772	10%
Unsecured Loan	170	1%	327	2%
Gross Debt	11,734	100%	18,381	100%
Less: Cash & Bank Balances	1,430		2,484	
Net Debt	10,304		15,897	
Net Worth	21,270		23,242	
Debt Equity Ratio	0.48		0.68	

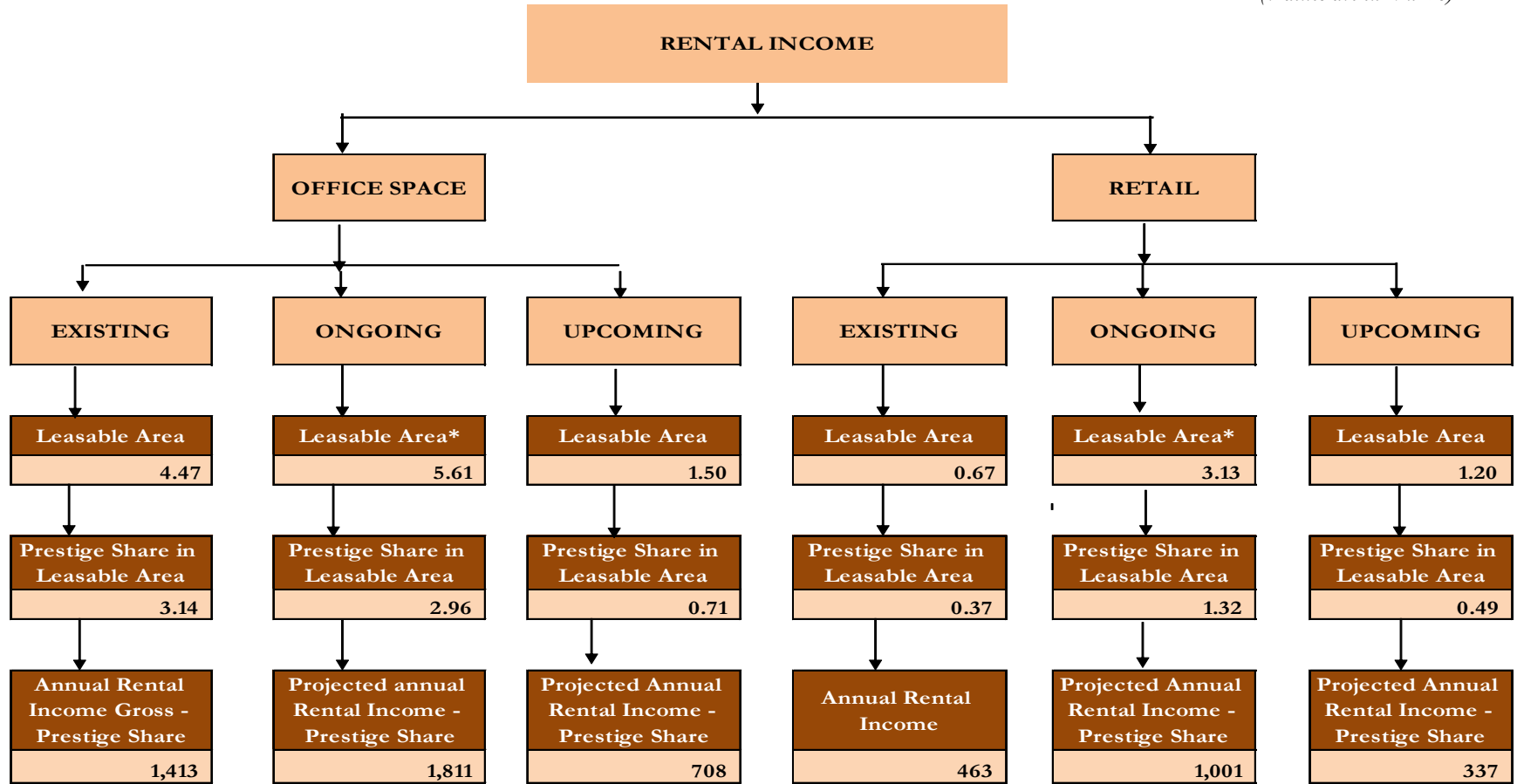
* Note: There is an increase of Rs 6,490 Mn in the secured loan amount due to consolidation of the subsidiary companies. However, we should note that since consolidation is done based on line by line basis as per Accounting Standard 21, 100% of the loan amounts in subsidiaries are added up to standalone loan outstanding. If we consider only proportionate PEPL holding in the subsidiaries the net loan balance will amount to Rs 3,440 Mn as against Rs. 6,490 Mn, resulting in the overall net debt of Rs 13,744 Mn (Rs 10,304 + Rs 3,440) on a consolidated basis.

Receivables Profile



Rental Income

As on March 31, 2012
(Areas are in Mn Sft)
(Values are in Mn Rs)

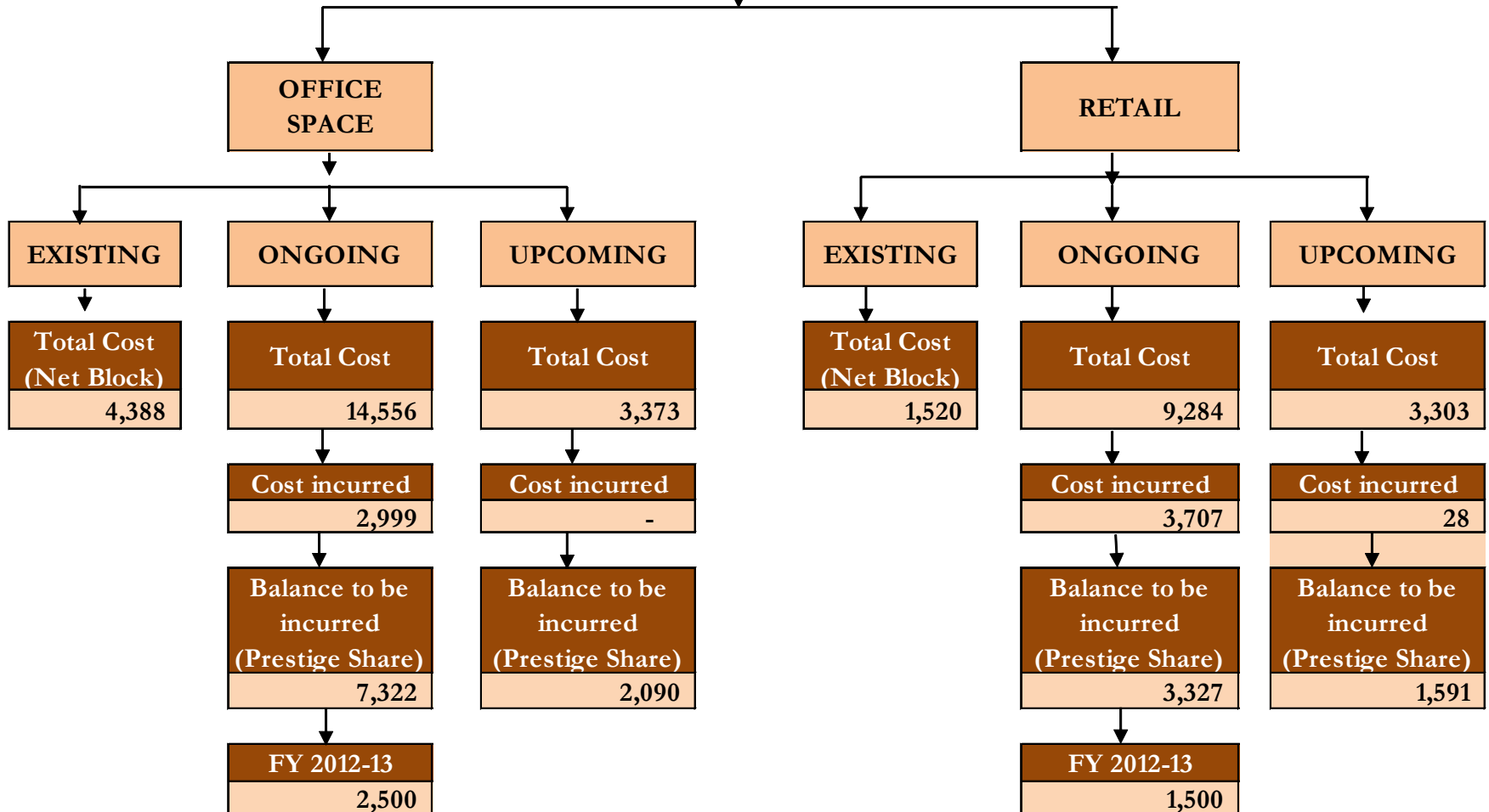


* Of the above mentioned 5.61 mn sft of leasable area in office space of ongoing projects & 3.13 mn sft of Retail space, we have already leased/ tied up with various tenants for an area of 3.33 Mn sqft in office space & 1.41 mn in retail space as on 31.03.2012

Annualised Projected Rentals

RENTAL INCOME PROJECTS

Value in Rs. Mn



Annualised Projected Exit Rentals for Area Leased

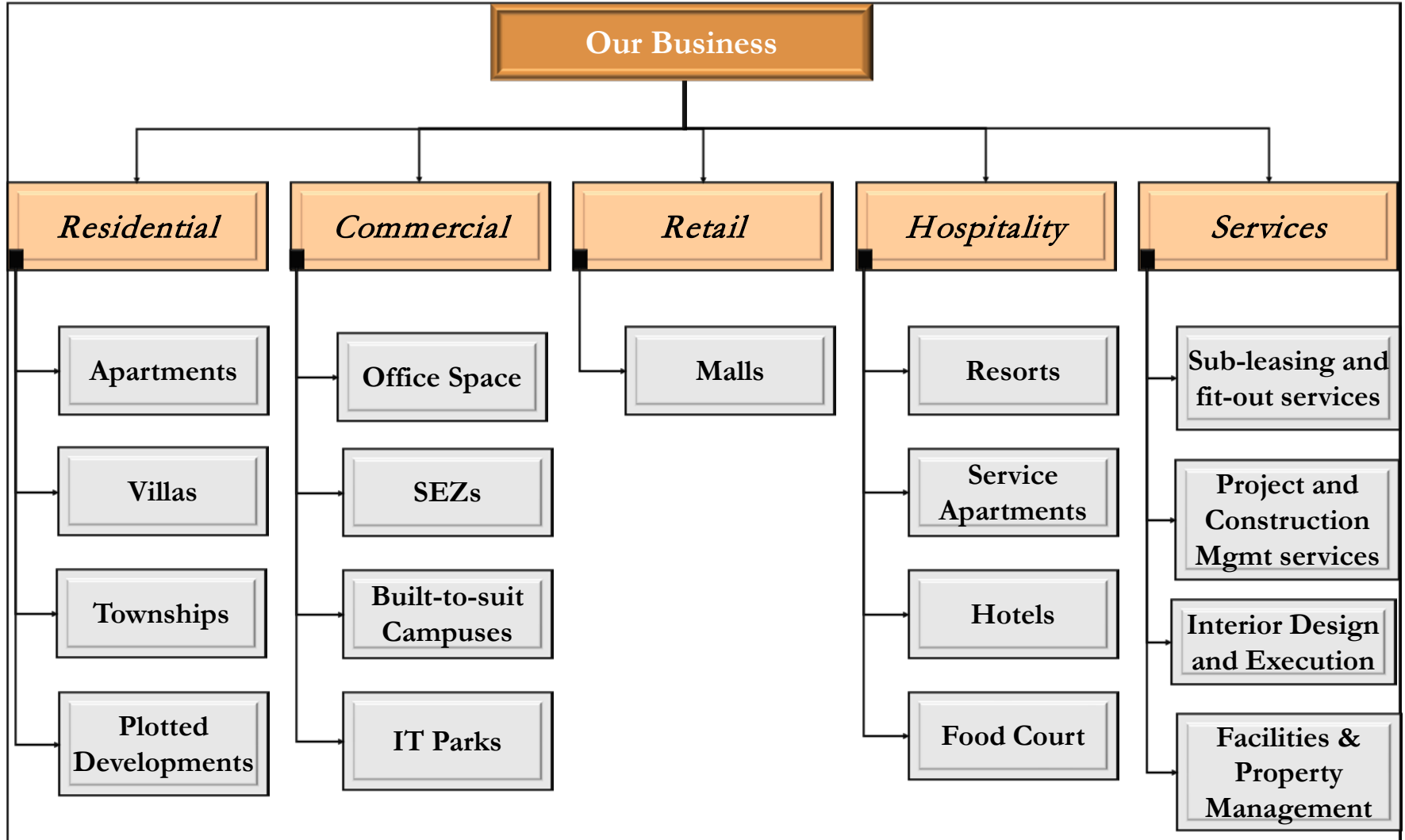
Rs in Mn
Area in msf

Sl. No	Project Name	Segment	Total Leasable Area	PEPL Share	Area Leased Prestige Share	Rent P.a (Annualised)
Rental Income Existing as on March 2011						
1	Prestige Estates Projects Ltd	Commercial	1.60	1.60	1.60	720
2	Cessna Business Park B1 to B6	Commercial	1.78	1.07	1.07	474
3	West Palm Developments Pvt Ltd	Commercial	0.32	0.17	0.20	60
4	Prestige Valley View Estates Pvt Ltd	Commercial	0.01	0.00	-	8
5	I C B I (India) Pvt Ltd	Commercial	0.05	0.04	0.04	20
6	Forum Mall	Retail	0.35	0.24	0.24	300
7	Prestige Garden Constructions Pvt Ltd - FVM	Retail	0.29	0.10	0.10	55
8	UB City - Mall	Retail	0.04	0.04	0.04	108
9	Exora Business Park - Block 1	Commercial	0.72	0.23	0.23	126
Total annualized rentals as on March 2012			5.16	3.49	3.52	1,870
Rental Income by March 2013						
1	Cessna Business Park B7	Commercial	0.48	0.29	0.29	143
2	Exora Business Park - B3	Commercial	0.75	0.24	0.08	45
3	Forum Vijaya Mall (Retail)	Retail	0.66	0.33	0.29	245
5	Lion Gate	Commercial	0.02	0.01	0.01	4
6	Prestige Shantiniketan	Commercial	0.34	0.18	0.03	10
Incremental rentals in FY13			2.24	1.05	0.71	448
Total annualized rentals by March 2013			7.40	4.55	4.23	2,318

PROJECT PORTFOLIO & UPDATE



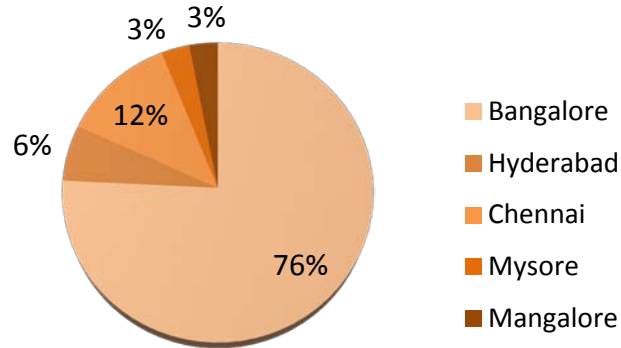
Business Segments



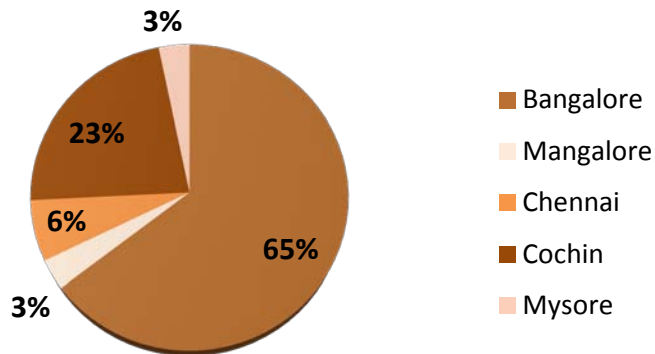
Product Mix

By Geography

Ongoing Projects

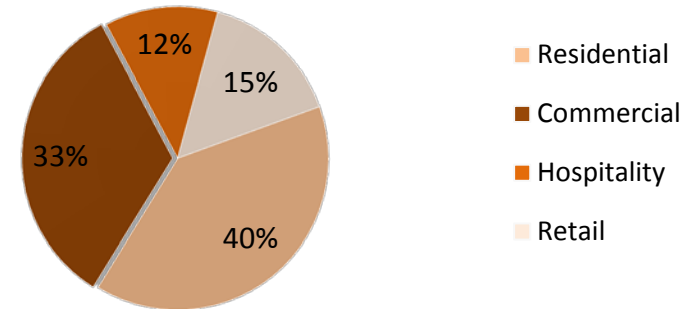


Upcoming Projects

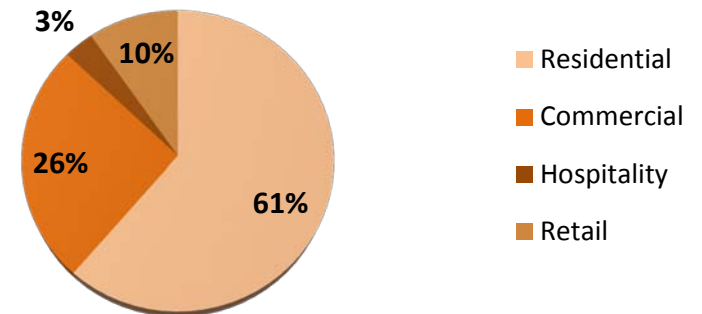


By Segment

Ongoing Projects



Upcoming Projects



Ongoing Projects

Residential

Sl. No	Project	Location	Developable Area in Sqft.	Economic Interest	No of Units	PEPL Share
1	Prestige Golfshire- Villas	Bangalore	1,753,255	100.00%	228	228
2	Prestige White Meadows -1	Bangalore	1,067,956	100.00%	163	163
3	Prestige White Meadows -2	Bangalore	1,163,411	62.50%	191	119
4	Kingfisher Towers	Bangalore	1,094,957	45.00%	83	42
5	Prestige Royal Woods	Hyderabad	632,173	50.00%	152	76
6	Prestige Oasis - Phase 2	Bangalore	88,279	100.00%	16	16
7	Prestige Edwardian	Bangalore	72,000	100.00%	12	12
8	Prestige Harmitage	Bangalore	230,464	50.00%	26	13
9	Prestige Tranquility	Bangalore	4,565,914	100.00%	2368	2,368
10	Prestige Park View	Bangalore	926,525	65.00%	376	244
11	Prestige Silver Oak	Bangalore	657,384	33.46%	178	60
12	Prestige Bella Vista	Chennai	5,042,590	60.00%	2613	1,568
13	Prestige Sunny Side	Bangalore	975,818	100.00%	395	395
	Total - A		18,270,726		6,801	5,304

Ongoing Projects

Commercial

Sl. No	Project	Location	Developable Area in Sft	Economic Interest	PEPL Share
1	Prestige Shantiniketan (C Block)	Bangalore	758,000	83.20%	630,656
2	Cessna Business Park B7 - B11	Bangalore	4,330,323	60.00%	2,598,194
3	Prestige Polygon	Chennai	659,499	60.00%	395,699
4	Prestige Khoday Towers	Bangalore	259,417	48.53%	125,895
5	Exora Business Park Phase 2	Bangalore	2,040,751	32.46%	662,428
6	Prestige Spectra	Bangalore	117,157	72.00%	84,353
7	Forum Vijaya Mall	Chennai	228,535	50.00%	114,268
8	Prestige Technopolis	Bangalore	465,684	56.80%	264,509
9	Prestige TechPark III	Bangalore	1,553,959	100.00%	1,553,959
10	Excelsior	Bangalore	220,067	32.46%	71,434
11	Prestige Trade Towers	Bangalore	612,743	45.00%	275,734
	Total - B		11,246,135		6,777,128

Ongoing Projects

Hospitality

Sl. No	Project	Location	Developable Area in Sft	Economic Interest	PEPL Share	No. Of Keys
1	Aloft	Bangalore	286,188	60.00%	171,713	202
2	Hilton	Bangalore	450,000	100.00%	450,000	285
3	Forum Value Mall - Service Apts	Bangalore	369,146	35.00%	129,201	142
4	Marriot Hotel + Convention Centre + Hotel Villas	Bangalore	579,212	100.00%	579,212	307
	Total - C		1,684,546		1,330,126	936

Retail

Sl. No	Project	Location	Developable Area in Sqft.	Economic Interest	PEPL Share
1	Forum Sujana	Hyderabad	1,467,940	24.50%	359,645
2	Forum Shanthiniketan	Bangalore	1,055,360	63.87%	674,058
3	Forum Vijaya Mall	Chennai	1,161,411	50.00%	580,706
4	Forum Mysore	Mysore	545,497	50.99%	278,149
5	Forum Mangalore	Mangalore	948,291	34.26%	324,869
	Total - D		5,178,499		2,217,427
	Grand Total (A+B+C+D)		36,698,895		

Upcoming Projects: FY 12-13

Residential

Sl. No	Project	Location	Developable Area in Sft	Economic Interest	PEPL Share
1	Prestige Silver Crest	Bangalore	251,655	100.00%	251,655
2	Prestige Garden Bay	Bangalore	641,253	72.00%	461,702
3	Prestige Maybery-1	Bangalore	121,475	45.00%	54,664
4	Prestige Maybery-2	Bangalore	387,195	62.00%	240,061
5	Prestige Hillside Retreat	Bangalore	108,974	75.00%	81,731
6	Prestige Hillcrest	Ooty	72,344	50.00%	36,172
7	Prestige West Holmes	Mangalore	60,945	65.00%	39,614
8	Leela Residences	Bangalore	360,000	60.00%	216,000
9	Prestige Seashore	Chennai	494,636	27.54%	136,223
10	Prestige Cloud Nine	Bangalore	265,339	60.00%	159,203
11	Kakanad Property	Cochin	800,000	70.00%	560,000
12	Prestige Philadelphia	Bangalore	29,706	50.00%	14,853
13	Ferns Residency	Bangalore	3,288,584	61.50%	2,022,479
14	Prestige Summer Fields	Bangalore	255,343	43.00%	109,797
15	Prestige Silver Sun	Bangalore	210,899	43.00%	90,687
16	Prestige Winter Sun	Bangalore	675,000	43.00%	290,250
17	Prestige Glen Wood	Bangalore	317,301	65.00%	206,246
18	Jayanagar Property	Bangalore	390,000	25.00%	97,500
19	Prestige Misty Waters	Bangalore	1,024,156	50.00%	512,078
	Total - A		9,754,805		5,580,915

Upcoming Projects: FY 12-13

Commercial

Sl. No	Project	Location	Developable Area in Sqft	Economic Interest	PEPL Share
1	Forum Thomsun	Cochin	200,000	25.00%	50,000
2	TM Square	Cochin	322,131	50.00%	161,066
3	Prestige Summer Fields	Bangalore	158,400	43.00%	68,112
4	Prestige Khoday Platinum	Bangalore	486,102	45.00%	218,746
5	Prestige Platina	Bangalore	1,432,847	65.00%	931,351
6	Prestige Star	Bangalore	44,029	64.00%	28,179
7	Kakanad Property	Cochin	200,000	70.00%	140,000
8	Prestige Technostar	Bangalore	1,646,601	51.00%	839,767
	Total - B		4,490,110		2,437,219

Upcoming Projects: FY 12-13

Hospitality

Sl. No	Project	Location	Developable Area in Sqft	Economic Interest	PEPL Share	No. Of Keys
1	Forum Thomsun	Cochin	550,000	25.00%	137,500	200
	<i>Total - C</i>		<i>550,000</i>		<i>137,500</i>	<i>200</i>

Retail

Sl. No	Project	Location	Developable Area in Sqft	Economic Interest	PEPL Share
1	Forum Thomsun	Cochin	910,000	25.00%	227,500
2	Ritz	Mysore	110,770	50.00%	55,385
3	Kakanad Property	Cochin	400,000	76.50%	306,000
	<i>Total - D</i>		<i>1,420,770</i>		<i>588,885</i>
	Grand Total (A+B+C+D)		16,215,685		

Land Bank & Projects Under Planning

Sl. No	Entity Name	Location	Land Area in Acres	Economic Interest	PEPL Share in Acres
1	Prestige Bidadi Holds Pvt Ltd	Bidadi	142.74	100.00%	142.74
2	Prestige Projects Pvt Ltd	Bangalore	168.00	33.00%	55.44
3	Prestige Garden Resorts Pvt Ltd	Bangalore	9.00	50.00%	4.50
4	Eden Investments	Goa	74.13	40.00%	29.65
5	Prestige Estates Projects Ltd	Bangalore	271.51	70.25%	190.75
6	KRPL Techpark	Mysore	15.61	31.00%	4.84
7	Village D Nandi Pvt Ltd	Bangalore	22.95	100.00%	22.95
8	Prestige Nottinghill Investments – Falcon City	Bangalore	61.34	32.00%	19.63
	Total		765.28		470.50

ABOUT PRESTIGE



Advantage Prestige

- One of South India's leading developers with a legacy spanning over 25 years, 163 projects, and over 46.97 msf
- A name synonymous with excellence across all asset classes in Real Estate, i.e. Residential, Commercial, Retail and Hospitality sectors
- Spearheaded by Mr. Irfan Razack, a visionary and real estate icon, who is ably supported by his brothers Mr. Rezwan Razack and Mr. Noaman Razack
- Strong Joint Venture Partners such as CapitaLand, RedFort and Urban Infrastructure Opportunities Fund
- Strong execution capabilities proven with iconic and large developments such as Forum Mall, UB City, Prestige Shantiniketan, etc., which have become landmarks
- Dedicated and well experienced Senior Management Team

Ratings & CSR

- Upgraded to a DA1 Developer rating by CRISIL and is currently the only developer in India to receive this rating (this rating indicates the Company's excellent ability to execute real estate projects as per specified quality levels within stipulated time schedules and to transfer clean title)
- ISO 9001 certification ensures standardization of processes and maintenance of quality standards in all projects
- **CSR:** Prestige strongly believes in giving back to society. Some initiatives include:
 - Association with Akshaya Patra foundation for their midday meal scheme
 - Citizen Extraordinaire Award along with Rotary to honor exemplary citizens of Bengaluru
 - Vision 20-20 with St. John's Hospital for eye care in rural areas

Management

Board of Directors



Irfan Razack
Chairman & Managing Director



Rezwan Razack
Joint Managing Director



Noaman Razack
Director



Jagdeesh K. Reddy
Independent Director



B.G. Koshy
Independent Director



Noor Ahmed Jaffer
Independent Director



Dr. Pangal Ranganath Nayak
Independent Director

Management

Key Management Personnel



Faiz Rezwan

Executive Director, Contracts & Projects



Uzma Irfan

Executive Director, Corporate Comm.



Zackira Hashim

Executive Director, Land Acquisition



Zaid Sadiq

Executive Director, Liaisoning & Hospitality



Venkat K Narayan

Executive Director, Finance & CFO



V. Gopal

Executive Director, Projects & Planning



Arvind Pai

Executive Director, Legal



Nayeem Noor

Executive Director, Public Relations

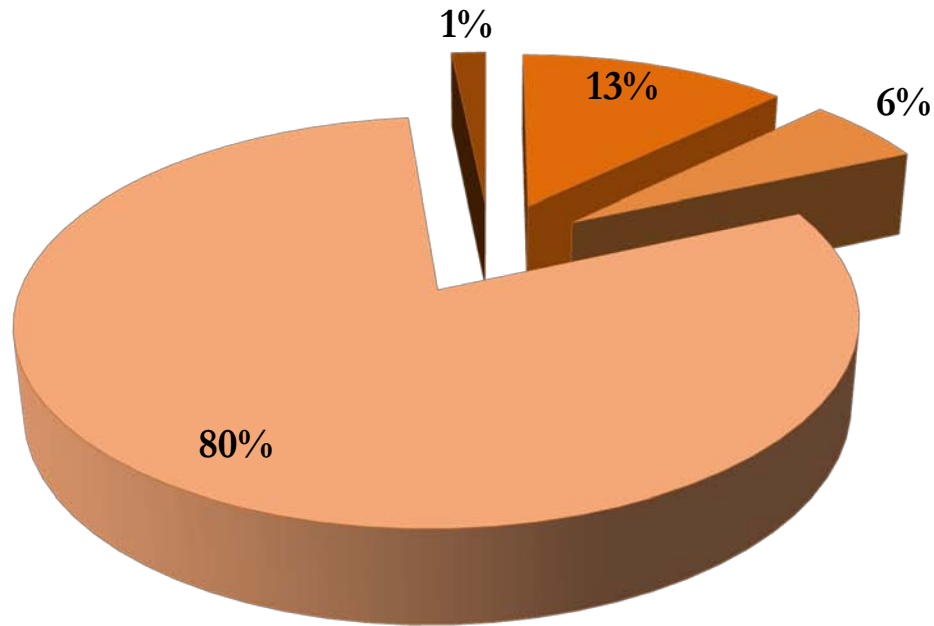


Asha Vasani

Executive Director, Business Development

Shareholding Pattern

- Foreign Institutional Investors
- Promoters
- Mutual Fund
- Public & Others



As on 31 March, 2012

Awards & Recognition

International Property Awards - Asia Pacific

Sl. No	Award	Property
1	Highly Commended Industrial Development India	Cessna Business Park
2	Best Retail Development Asia Pacific	Forum Sujana Mall Hyderabad
3	Highly Commended Interior Design Apartment India	Neptune's Courtyard
4	Best Leisure Interior India	Ozone Clubhouse
5	Highly Commended Leisure Development India	Prestige Ozone
6	Commercial Renovation/Redevelopment India	Prestige Delta
7	Best Golf Development India	Prestige Golfshire
8	Best Property Single Unit India	Prestige Golfshire
9	Highly Commended Interior Design Apartment India	Prestige Golfshire
10	Best Interior Design Apartment India	Prestige Oasis
11	Leisure Development India	Prestige Ozone Clubhouse
12	Highly Commended Commercial High-Rise Development India	Prestige Shantiniketan
13	Highly Commended Industrial Development India	Prestige Tech Park
14	Highly Commended Development Multiple Units India	Prestige White Meadows
15	Best Retail Interior India	Sublime Galleria

Awards & Recognition

**Realty Plus –
Developer of The
Year, Residential**



**Realty Plus –
Industry Choice
Developer of The
Year, Commercial**



**Good Green
Governance
Award – 2011,
Runners Up**



**INC India 500 – Exemplary
Growth**



**International Property Awards
Asia Pacific, 2012-2013**

DISCLAIMER

This presentation has been prepared by Prestige Estates Projects Limited (“Company”) solely for providing information about the Company. It contains certain forward looking statements concerning Prestige Estates Projects Ltd’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in India, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, government policies and actions with respect to investments, fiscal deficits, regulation etc., interest and other fiscal cost generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time on behalf of the company.



Thank You

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