



INVESTOR PRESENTATION

Q1 FY 2012 - 13



Index

- Highlights of Q1 FY 2012-13
- Financials
- Sales Summary
- Debt Profile
- Receivables Profile
- Rental Portfolio & Leasing Update
- Project Portfolio & Update
- About Prestige



HIGHLIGHTS OF Q1 FY 2012-13

Highlights of Q1 FY 2012 - 13

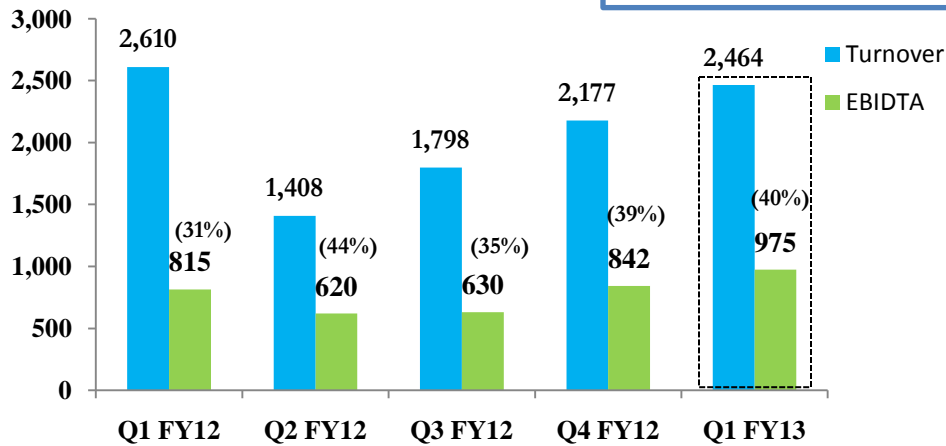
Performance Overview

| | Quarter I, FY13 | Quarter IV, FY12 | Quarter I, FY12 | FY 2011-12 |
|--|--------------------|---------------------|--------------------|-------------|
| Turnover (Rs. Mn) | 2,464 | 2,177 | 2,610 | 7,992 |
| EBIDTA (Rs. Mn) | 975 (40%) | 842 (39%) | 815 (31%) | 2,907 (36%) |
| PAT (Rs. Mn) | 493 (20%) | 383 (18%) | 364 (14%) | 1,291 (16%) |
| Weighted Average Cost of Debt | 13.66% | 13.63% | 14.26% | 13.63% |
| Rental Income, Prestige Share (Rs. Mn) | 489 | 475 | 385 | 1,648 |
| D/E Equity Ratio | 0.53 | 0.48 | 0.34 | 0.48 |
| New Sales (Rs. Mn) | 10,101 | 6,486 | 2,099 | 21,127 |
| New Leasing (Msf) | 0.46 | 0.58 | 1.00 | 3.12 |
| Prestige Share (Msf) | 0.06 | 0.23 | 0.48 | 1.38 |
| Launches (Msf) | 2.19 | 5.04 | 0.54 | 10.04 |
| Collections (Rs. Mn) | 4,241 | 4,556 | 2,250 | 13,354 |

Highlights of Q1 FY 2012 - 13

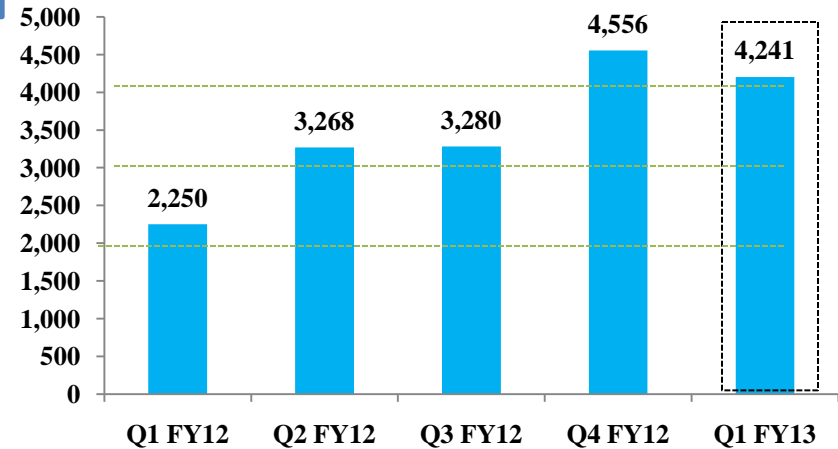
Turnover & EBIDTA (Rs. Mn)

FY 11-12
Turnover Rs.7,992 mn
EBIDTA Rs.2,907 mn (36%)



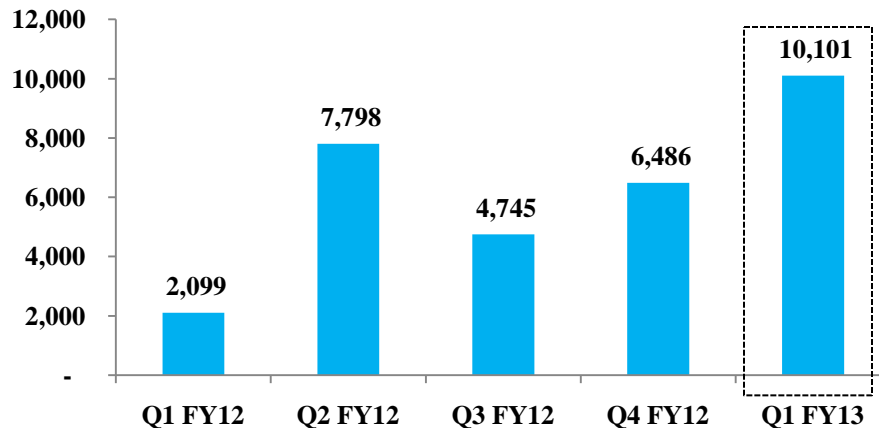
Collections (Rs. Mn)

FY 11-12 Rs.13,354 mn



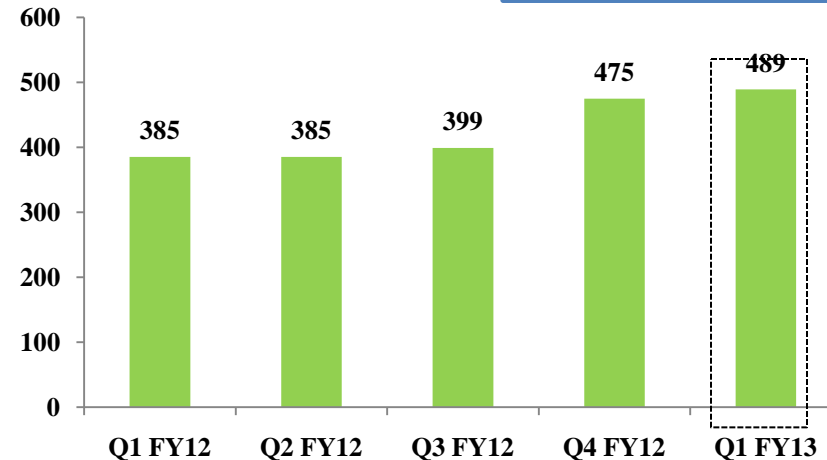
Sales (Rs. Mn)

FY 11-12 Rs.21,127 mn



Rental Income

FY 11-12 Rs.1,648 mn



Highlights of Q1 FY 2012 - 13

Business Performance

Launches during Q1

| Project | Location | Segment | Developable Area in Sqft | Economic Interest | No. of Units (PEPL Share) | % Sold (PEPL Share) |
|------------------------|-----------|-------------|--------------------------|-------------------|---------------------------|---------------------|
| Prestige Garden Bay | Bangalore | Residential | 641,253 | 72% | 132 | 37% |
| Prestige Glen Wood | Bangalore | Residential | 317,301 | 65% | 75 | 44% |
| Prestige Silver Crest | Bangalore | Residential | 251,655 | 100% | 122 | 81% |
| Prestige Mayberry - I | Bangalore | Residential | 121,475 | 45% | 19 | 95% |
| Prestige Mayberry - II | Bangalore | Residential | 387,195 | 62% | 78 | 67% |
| Prestige Summer Fields | Bangalore | Residential | 255,343 | 43% | 64 | 11% |
| Prestige Silver Sun | Bangalore | Residential | 210,899 | 43% | 59 | 81% |
| Grand Total | | | 2,185,121 | | 549 | |

Area leased

| Segment | Quarter I | | As on 30 th June, 2012 (Cumulative) | | Current Rental Yielding Area | Area Yet To Yield |
|---------------|-------------|----------------|---|----------------|------------------------------|-------------------|
| | Total | Prestige Share | Total | Prestige Share | | |
| Office (Mnsf) | 0.35 | 0.03 | 6.15 | 4.02 | 3.14 | 0.88 |
| Retail (Mnsf) | 0.10 | 0.03 | 2.28 | 1.08 | 0.38 | 0.70 |
| Total | 0.46 | 0.06 | 8.44 | 5.10 | 3.52 | 1.58 |



FINANCIALS UPDATE

Financials

Balance Sheet As At 30th June, 2012

Rs. Mn

| Particulars | As at 30-Jun-12 | As at 31-Mar-12 |
|------------------------------------|-----------------|-----------------|
| I. EQUITY AND LIABILITIES | | |
| (1) Shareholders' funds | | |
| (a) Share capital | 3,281 | 3,281 |
| (b) Reserves and surplus | 18,482 | 17,990 |
| | 21,763 | 21,270 |
| (2) Non-current liabilities | | |
| (a) Long-term borrowings | 1,845 | 1,518 |
| (b) Deferred tax liabilities (Net) | 130 | 125 |
| (c) Other Long-term liabilities | 869 | 823 |
| (d) Long-term provisions | 15 | 13 |
| | 2,859 | 2,479 |
| (3) Current liabilities | | |
| (a) Short-term borrowings | 11,009 | 9,650 |
| (b) Trade payables | 1,926 | 2,025 |
| (c) Other current liabilities | 11,140 | 9,610 |
| (d) Short-term provisions | 1,942 | 1,986 |
| | 26,017 | 23,271 |
| Total | 50,639 | 47,020 |
| II. ASSETS | | |
| (1) Non-current assets | | |
| (a) Fixed assets | | |
| (i) Tangible assets | 4,277 | 4,288 |
| (ii) Intangible assets | 1 | 1 |
| (iii) Capital work-in-progress | 1,438 | 1,264 |
| (b) Non-current investments | 6,544 | 6,417 |
| (c) Long-term loans and advances | 6,504 | 5,187 |
| (d) Other non-current assets | 254 | 256 |
| | 19,018 | 17,413 |
| (2) Current assets | | |
| (a) Current investments | 854 | 870 |
| (b) Inventories | 13,675 | 12,004 |
| (c) Trade receivables | 7,878 | 8,313 |
| (d) Cash and Bank balances | 1,708 | 1,174 |
| (e) Short-term loans and advances | 7,459 | 7,209 |
| (f) Other current assets | 47 | 38 |
| | 31,621 | 29,608 |
| Total | 50,639 | 47,020 |

Financials

Profit & Loss Account For The Period Ended 30th June, 2012

Rs. Mn

| Particulars | Quarter ended | | | Year ended |
|---|---------------|--------------|--------------|--------------|
| | 30-Jun-12 | 31-Mar-12 | 30-Jun-11 | 31-Mar-12 |
| (I) Revenue from Operations | 2,192 | 2,021 | 2,484 | 7,455 |
| (II) Other Income | 272 | 156 | 126 | 538 |
| (III) Total Revenue - (I+II) | 2,464 | 2,177 | 2,610 | 7,992 |
| (IV) Expenses | | | | |
| Purchases of Stock of units | 57 | 19 | - | 54 |
| Changes in inventories of finished goods , WIP and Stock-in-Trade | 964 | 817 | 1,423 | 3,365 |
| Property and Facilities operating expenses | 197 | 185 | 136 | 636 |
| Employee benefits expense | 147 | 130 | 106 | 467 |
| Finance costs | 240 | 181 | 232 | 765 |
| Depreciation and amortization expense | 77 | 83 | 80 | 325 |
| Other expenses | 124 | 184 | 131 | 564 |
| Total Expenses | 1,805 | 1,598 | 2,107 | 6,175 |
| (V) Profit before tax (III-IV) | 659 | 579 | 503 | 1,817 |
| (VI) Tax expense : | | | | |
| (1). Current tax | 165 | 165 | 136 | 488 |
| (2). Income tax pertaining to earlier years | (3) | - | - | (5) |
| (3). Deferred tax | 4 | 31 | 3 | 44 |
| Total | 166 | 196 | 139 | 526 |
| (VII) Profit for the Quarter (V-VI) | 493 | 383 | 364 | 1,291 |

Financials

Key Ratios

Rs. Mn

| Sl. No. | Particulars | Quarter Ended | | | | | | Year Ended | |
|---------|--|---------------|------------|--------------|------------|--------------|------------|--------------|------------|
| | | 30-Jun-12 | Ratio/% | 31-Mar-12 | Ratio/% | 30-Jun-11 | Ratio/% | 31-Mar-12 | Ratio/% |
| | | (Unaudited) | | (Unaudited) | | (Unaudited) | | (Audited) | |
| 1 | Sale of Projects & Property Income | 2,192 | | 2,021 | | 2,484 | | 7,455 | |
| 2 | Other Income | 272 | | 156 | | 126 | | 538 | |
| 3 | Total Income | 2,464 | | 2,177 | | 2,610 | | 7,992 | |
| 4 | Cost of project sold and property expenses | 1,218 | | 1,020 | | 1,559 | | 4,055 | |
| 5 | Gross Margin | 974 | 44% | 1,001 | 50% | 925 | 37% | 3,400 | 46% |
| 6 | Admin, Employee and Selling cost | 271 | | 315 | | 236 | | 1,031 | |
| 7 | EBIDTA | 975 | 40% | 842 | 39% | 815 | 31% | 2,907 | 36% |
| 8 | Financial Expenses | 240 | | 181 | | 232 | | 765 | |
| 9 | Depreciation | 77 | | 83 | | 80 | | 325 | |
| 10 | Total Expenses | 1,805 | | 1,598 | | 2,107 | | 6,175 | |

Financials

Key Ratios

Rs. Mn

| Sl. No. | Particulars | Three months period ended | Ratio/% | Three months period ended | Ratio/% | Three months period ended | Ratio/% | Year ended | Ratio/% |
|---------|------------------------|------------------------------|---------|---------------------------------|---------|---------------------------------|---------|------------|---------|
| | | 30-Jun-12 | | 31-Mar-12 | | 30-Jun-11 | | 31-Mar-12 | |
| | | (Unaudited) | | (Unaudited) | | (Unaudited) | | (Audited) | |
| 11 | PBT | 659 | 27% | 579 | 27% | 503 | 19% | 1,817 | 23% |
| 12 | Tax | 166 | | 196 | | 139 | | 526 | |
| 13 | PAT | 493 | 20% | 383 | 18% | 364 | 14% | 1,291 | 16% |
| 14 | EPS (Annualized) | 6.01 | | 4.67 | | 4.44 | | 3.93 | |
| 15 | Market Price per share | 116.75 | | 104.50 | | 120.25 | | 104.50 | |
| 16 | PE Ratio | 19 | | 22 | | 27 | | 27 | |
| 17 | Market Cap | 38,303 | | 34,284 | | 39,451 | | 34,284 | |
| 18 | Net Worth | 21,763 | | 21,270 | | 20,801 | | 21,270 | |
| 19 | Book Value per share | 66 | | 65 | | 63 | | 65 | |
| 20 | Price to Book Value | 1.76 | | 1.61 | | 1.90 | | 1.61 | |
| 21 | Net Debt | 11,495 | | 10,304 | | 6,970 | | 10,304 | |
| 22 | Net Debt Equity Ratio | 0.53 | | 0.48 | | 0.34 | | 0.48 | |

Sales Summary

*Area in Mn sft
Rs. Mn*

| Particulars | Quarter I FY 2012-13 | | | Quarter IV FY 2011-12 | | | Quarter I FY 2011-12 | | | FY 2011-12 | | |
|--------------------|----------------------|------------|---------------|-----------------------|------------|--------------|----------------------|------------|--------------|-------------|--------------|---------------|
| | Area | Units | Value | Area | Units | Value | Area | Units | Value | Area | Units | Value |
| <u>Residential</u> | | | | | | | | | | | | |
| Mid Income Segment | 1.29 | 787 | 5,929 | 1.15 | 761 | 5,085 | 0.29 | 197 | 1,125 | 4.18 | 2,923 | 16,041 |
| Premium Segment | 0.37 | 104 | 2,656 | 0.15 | 31 | 1,249 | 0.10 | 19 | 763 | 0.39 | 78 | 3,210 |
| TOTAL | 1.65 | 891 | 8,585 | 1.30 | 792 | 6,334 | 0.39 | 216 | 1,888 | 4.57 | 3,001 | 19,251 |
| <u>Commercial</u> | 0.38 | | 1,520 | 0.03 | | 152 | 0.06 | | 211 | 0.34 | 0 | 1,877 |
| GRAND TOTAL | 2.03 | 891 | 10,105 | 1.33 | 792 | 6,486 | 0.45 | 216 | 2,099 | 4.91 | 3,001 | 21,128 |

Note:

1) Substantial portion of above sales are yet to come for revenue recognition in the books of accounts since the projects have not reached the threshold limits of 25% completion (excluding land)

2) Overall unrecognized revenue in the books of accounts from all the projects as on 30/06/2012 (Sales made and yet to come for recognition) based on POC is Rs. 41,482 million

Unrecognized Revenue from Projects under Construction

| Sl.No | Projects | Total Sales value of unit sold area as at 30.06.2012 | Cummulative Turnover declared upto 30.06.12 | Balance Turnover to be declared on Poc | Expected Timeline to reach 25% Trigger |
|----------|-------------------------------------|--|---|--|--|
| A | Ongoing Residential Projects | | | | |
| 1 | Prestige Golfshire Phase I | 4,314 | 2,424 | 1,890 | |
| 2 | Prestige White Meadows Villas | 1,932 | 377 | 1,555 | |
| 3 | Prestige White Meadows Apts | 4,069 | | 4,069 | Q2 FY13 - Part Recognition |
| 4 | Prestige Silver Oak | 1,142 | - | 1,142 | Q2 FY13 |
| 5 | Prestige Royal Woods | 834 | - | 834 | Q3 FY13 |
| 6 | Kingfisher Towers | 6,088 | - | 6,088 | Q3 FY13 - Part Recognition |
| 7 | Prestige Edwardian | 400 | - | 400 | Q2 FY13 |
| 8 | Prestige Tranquility | 8,210 | - | 8,210 | Q4 FY13 - Part Recognition |
| 9 | Prestige Park View | 1,826 | - | 1,826 | Q3 FY13 |
| 10 | Prestige Sunny Side | 2,607 | - | 2,607 | Q4 FY13 - Part Recognition |
| 11 | Prestige Bella Vista | 5,628 | - | 5,628 | Q4 FY13 - Part Recognition |
| 12 | Prestige Silver Crest | 681 | - | 681 | FY 14 |
| 13 | Prestige Silver Sun | 345 | - | 345 | FY 14 |
| 14 | Prestige Summer Fields | 250 | - | 250 | FY 14 |
| 15 | Prestige Glen Wood | 582 | - | 582 | FY 14 |
| 16 | Prestige Mayberry I | 391 | - | 391 | FY 14 |
| 17 | Prestige Mayberry II | 1,156 | - | 1,156 | FY 14 |
| 18 | Prestige Garden Bay | 551 | - | 551 | FY 14 |
| | Sub Total | 41,006 | 2,801 | 38,205 | |
| B | Ongoing Commercial Projects | | | | |
| 1 | Prestige Khoday Towers | 489 | 197 | 292 | |
| 2 | Prestige Polygon | 1,176 | 622 | 554 | |
| 3 | Prestige Techpark III | 3,020 | 762 | 2,258 | |
| 4 | Prestige Technopolis | 173 | - | 173 | Q3 FY13 |
| | Sub Total | 4,858 | 1,581 | 3,277 | |
| | GRAND TOTAL - A+B | 45,864 | 4,382 | 41,482 | |

Project Debtors Summary

Rs . Mn

| Name of the Project | Opening Balance as at 01.04.2012 | New Sales | Amount Realised | Closing Balance as at 30.06.2012 |
|----------------------------------|-------------------------------------|------------|-----------------|-------------------------------------|
| <u>Completed Projects</u> | | | | |
| Prestige Alecto | 38 | - | 3 | 35 |
| Prestige Andree Residences | 3 | - | - | 3 |
| Prestige Ashcroft | 4 | - | 3 | 1 |
| Prestige Atrium | 5 | 2 | 7 | - |
| Prestige Cyber Towers | 385 | (52) | (21) | 354 |
| Prestige Melbrooke | 12 | 6 | 7 | 11 |
| Prestige Nebula | 1 | - | - | 1 |
| Prestige Oasis | 1,147 | 85 | 195 | 1,037 |
| Prestige Palladium | 190 | - | 7 | 183 |
| Prestige Shantiniketan | 2,985 | 157 | 463 | 2,679 |
| Prestige Silverdale | 8 | 1 | 3 | 6 |
| Prestige Southridge | 269 | 17 | 67 | 219 |
| Prestige Wellington Park | 129 | 31 | 46 | 114 |
| Prestige Neptune's Courtyard | 553 | 147 | 114 | 586 |
| Others | 6 | - | (0) | 6 |
| Sub Total - A | 5,732 | 394 | 893 | 5,232 |

Note: In addition to the above, there are Land Owner dues to the extent of Rs. 912 mn

Project Debtors Summary

Rs . Mn

| Name of the Project | Opening Balance as at 01.04.2012 | Incremental POC Turnover | POC Adjustment | Amount Realised | Closing Balance as at 30.06.2012 |
|--------------------------------------|----------------------------------|--------------------------|----------------|-----------------|----------------------------------|
| <u>On Going Projects</u> | | | | | |
| Prestige Khoday Towers | 98 | 22 | 7 | 15 | 98 |
| Prestige Golfshire | 1,148 | 115 | 14 | 40 | 1,209 |
| Prestige Tech Park III | - | 762 | 475 | 258 | 29 |
| Prestige Whitemeadows - Villas | - | 377 | 318 | 59 | 0 |
| Sub Total - B | 1,245 | 1,277 | 815 | 372 | 1,336 |
| <u>Other Ongoing Projects</u> | | | | | |
| Prestige Tranquility | | | | 723 | |
| Prestige Whitemeadows Apts | | | | 319 | |
| Kingfisher Towers | | | | 161 | |
| Prestige Parkview | | | | 221 | |
| Prestige Royalwoods | | | | 37 | |
| Prestige Technopolis | | | | 7 | |
| Prestige Sunnyside | | | | 222 | |
| Prestige Bellavista | | | | 779 | |
| Prestige Edwardian | | | | 26 | |
| Prestige Garden Bay | | | | 51 | |
| Prestige Glenwood | | | | 42 | |
| Prestige Mayberry 1 | | | | 19 | |
| Prestige Mayberry 2 | | | | 74 | |
| Prestige Silveroak | | | | 125 | |
| Prestige Silvercrest | | | | 84 | |
| Prestige Silversun | | | | 38 | |
| Prestige Summerfield | | | | 12 | |
| Prestige Polygon | | | | 36 | |
| Sub Total - C | - | - | - | 2,976 | - |
| Total (A+B+C) | 6,978 | 1,670 | 815 | 4,241 | 6,568 |

Debt Profile

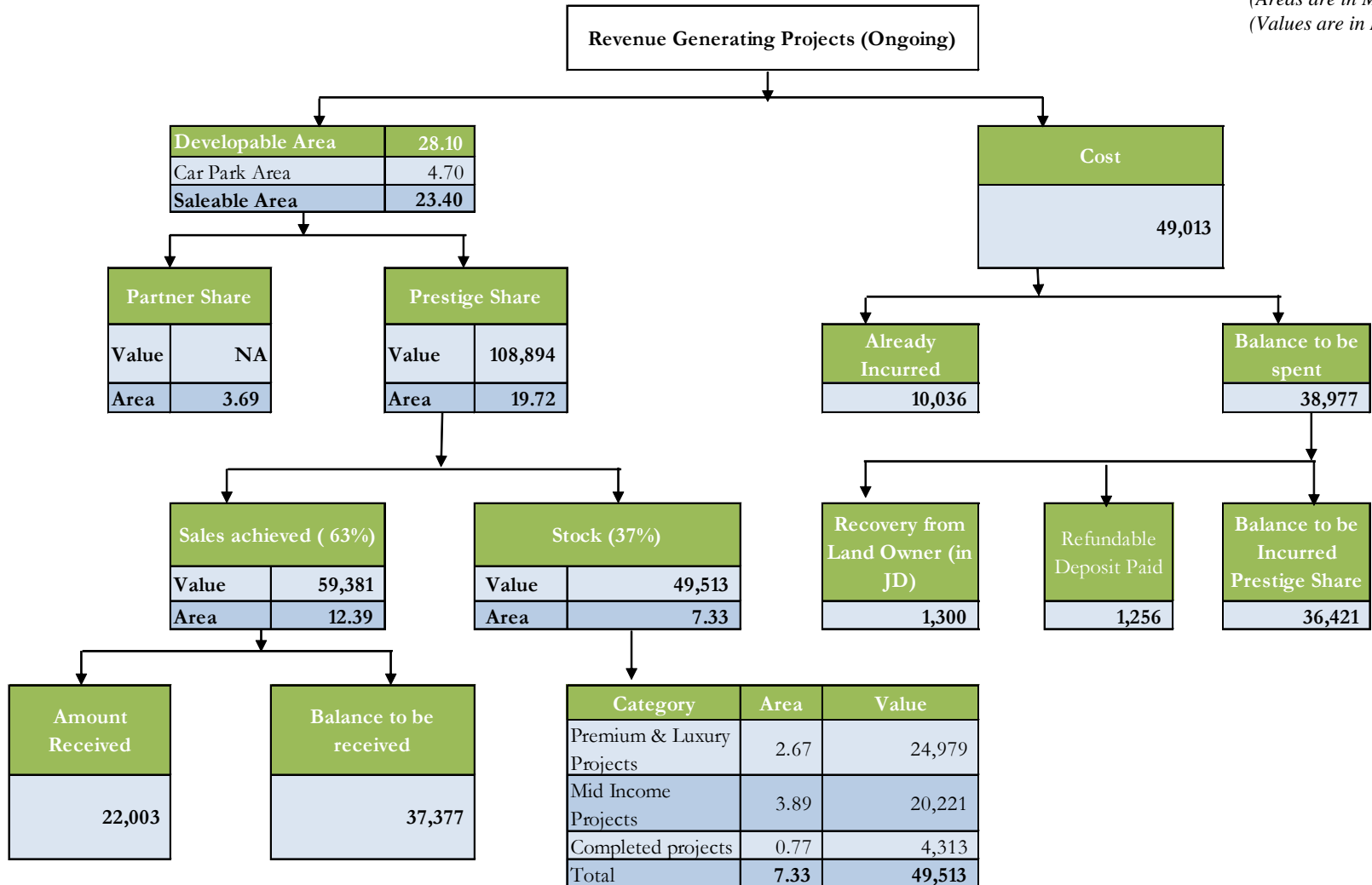
Rs. Mn

| Particulars | Standalone | % | Consolidated Loan * | % |
|----------------------------------|---------------|-------------|---------------------|-------------|
| Debt as on 30.06.2012 | | | | |
| Secured Loan | 13,319 | 99% | 20,039 | 99% |
| a. Project Debt - Resi & Comm | 9,084 | 68% | 9,883 | 49% |
| b. Capex Loans | | | | |
| - Office Space | - | - | 1,028 | 5% |
| - Retail | - | - | 705 | 4% |
| - Hospitality | 846 | 6% | 1,382 | 7% |
| c. Rental Securitisation Loans | 1,940 | 15% | 5,593 | 28% |
| d. Receivables discounting loans | 1,449 | 11% | 1,449 | 7% |
| Unsecured Loan | 138 | 1% | 138 | 1% |
| Gross Debt | 13,457 | 100% | 20,177 | 100% |
| Less: Cash & Bank Balances | 1,962 | | 2,494 | |
| Net Debt | 11,495 | | 17,683 | |
| Networth | 21,763 | | 23,735 | |
| Debt Equity Ratio | 0.53 | | 0.75 | |

Note: There is an increase of Rs 6,720 Mn in the secured loan amount due to consolidation of the subsidiary companies. However, we should note that since consolidation is done based on line by line basis as per Accounting Standard 21, 100% of the loan amounts in subsidiaries are added up to standalone loan outstanding. If we consider only proportionate PEPL holding in the subsidiaries the net loan balance will amount to Rs 3,584 Mn as against Rs. 6,720 Mn, resulting in the overall net debt of Rs 15,090 Mn (Rs 11,506 + Rs 3,584) on a consolidated basis resulting in an effective D/E Ratio of 0.63

Receivables Profile

As on June 30, 2012
(Areas are in Mn Sft)
(Values are in Mn Rs)

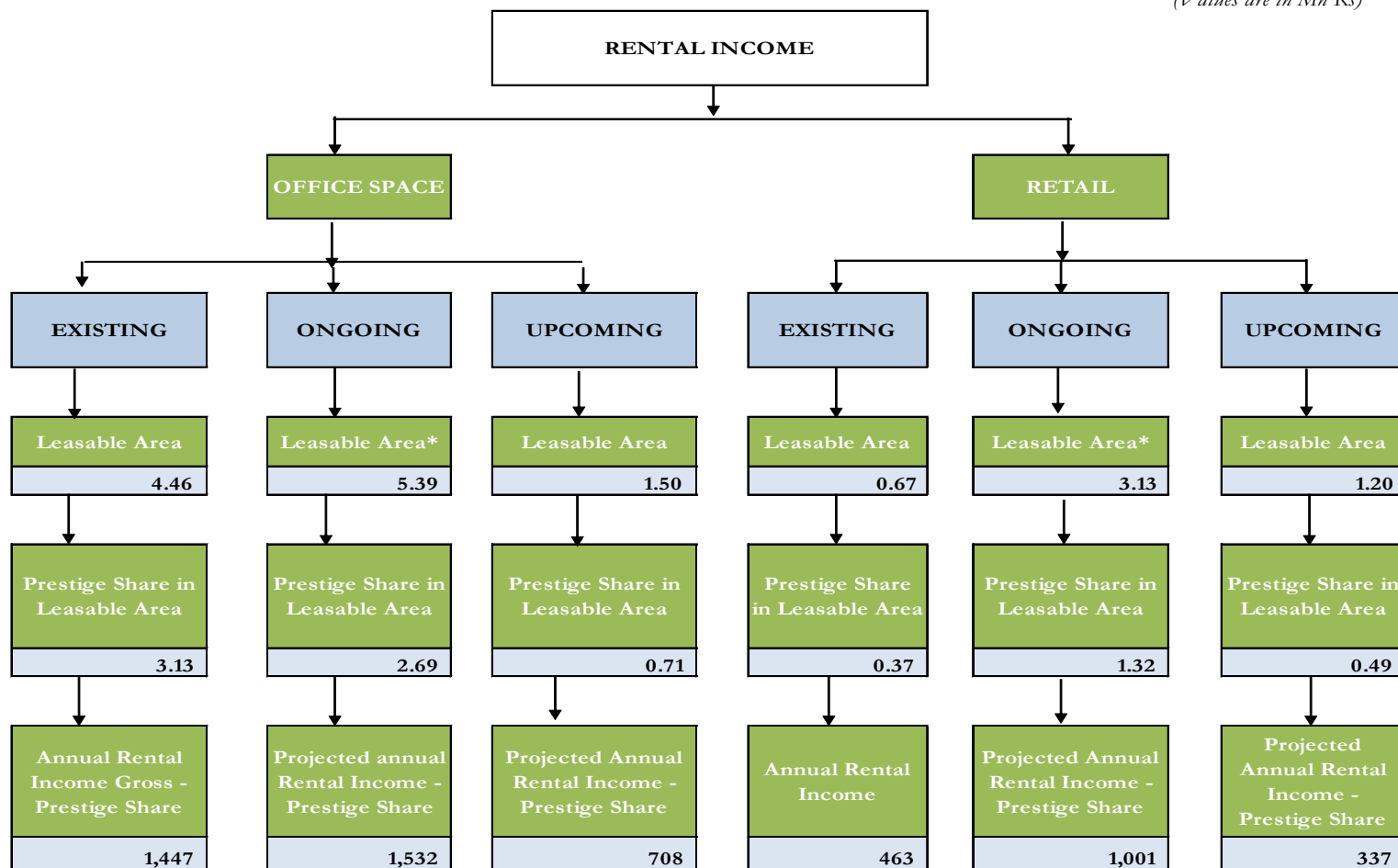


Rental Income

As on June 30, 2012

(Areas are in Mn Sft)

(Values are in Mn Rs)



* Of the above mentioned 5.39 mn sft of leasable area in office space of ongoing projects & 3.13 mn sft of Retail space, we have already leased/ tied up with various tenants for an area of 3.36 mn sft in office space & 1.44 mn in retail space as on 30.06.2012

Annualised Projected Exit Rentals for Area Leased

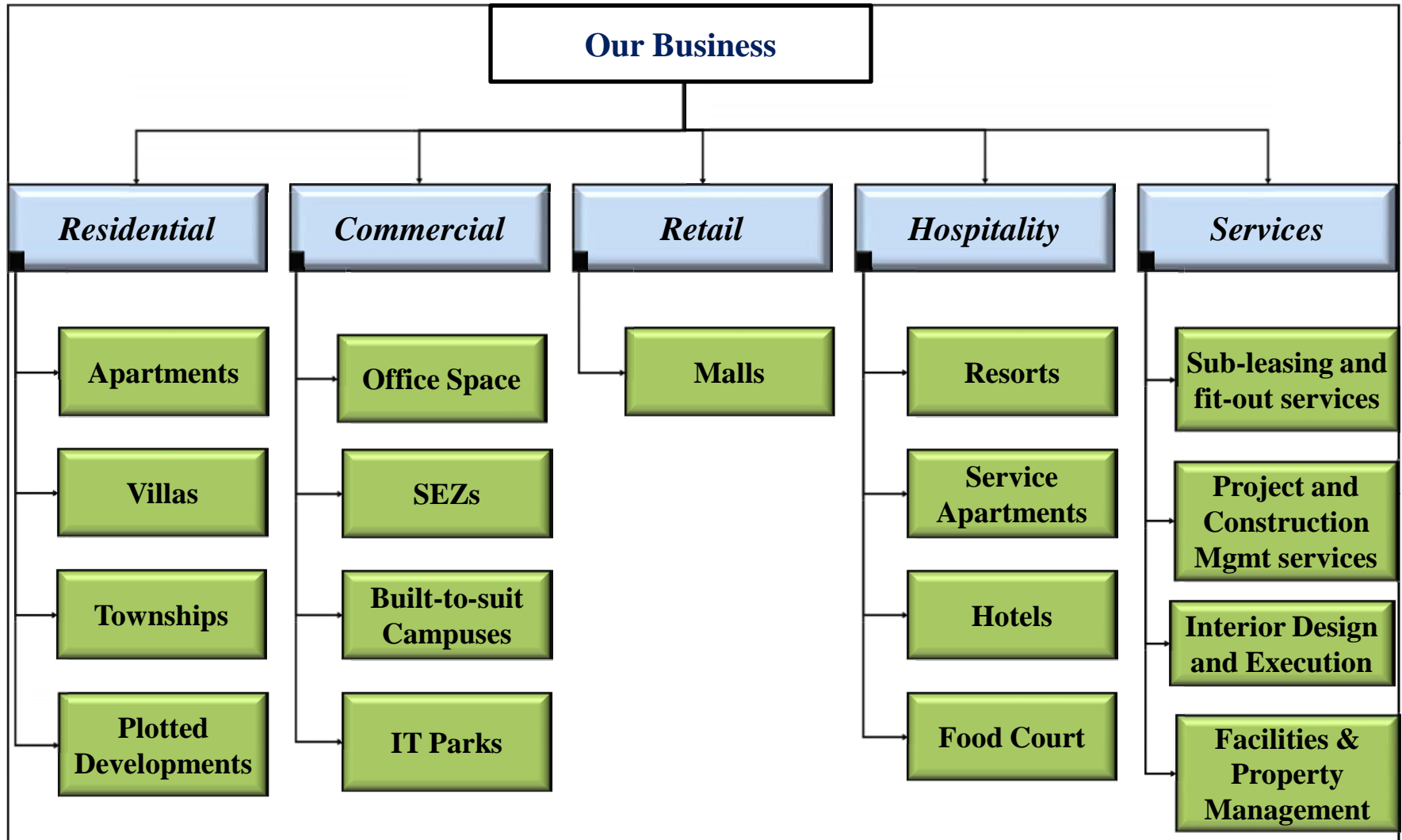
Rs in Mn
Area in msf

| Sl. No | Project Name | Segment | Total Leasable Area | PEPL Share | Area Leased Prestige Share | Rent P.a (annualised) |
|---|-------------------------------|------------|---------------------|-------------|----------------------------|-----------------------|
| Rental Income Existing as on 30 June, 2012 | | | | | | |
| 1 | Prestige Estates Projects Ltd | Commercial | 1.60 | 1.60 | 1.60 | 720 |
| 2 | Cessna Business Park B1 to B6 | Commercial | 1.78 | 1.07 | 1.07 | 505 |
| 3 | West Palm Developers | Commercial | 0.32 | 0.58 | 0.20 | 68 |
| 4 | Prestige Valley View | Commercial | 0.01 | 0.00 | - | 8 |
| 5 | ICBI India | Commercial | 0.05 | 0.04 | 0.04 | 20 |
| 6 | Forum Mall | Retail | 0.35 | 0.24 | 0.24 | 300 |
| 7 | Forum Value Mall | Retail | 0.29 | 0.10 | 0.10 | 64 |
| 8 | UB City Mall | Retail | 0.04 | 0.04 | 0.04 | 108 |
| 10 | Exora Business Park - Block 1 | Commercial | 0.72 | 0.23 | 0.23 | 126 |
| Total annualized rentals as on March 2012 | | | 5.15 | 3.90 | | 1,919 |
| Rental Income by March 2013 | | | | | | |
| 1 | Cessna Business Park B7 | Commercial | 0.48 | 0.29 | 0.29 | 143 |
| 2 | Exora Business Park - B3 | Commercial | 0.75 | 0.24 | 0.08 | 45 |
| 3 | Forum Vijaya Mall (retail) | Retail | 0.66 | 0.33 | 0.29 | 245 |
| 4 | Prestige Shantiniketan | Commercial | 0.34 | 0.18 | 0.03 | 10 |
| Incremental rentals in FY13 | | | 2.22 | 1.04 | | 443 |
| Total annualized rentals by March 2013 | | | 7.38 | 4.94 | | 2,362 |



PROJECT PORTFOLIO & UPDATE

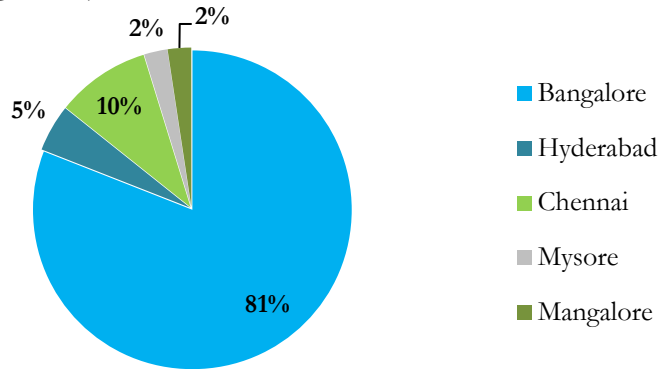
Business Segments



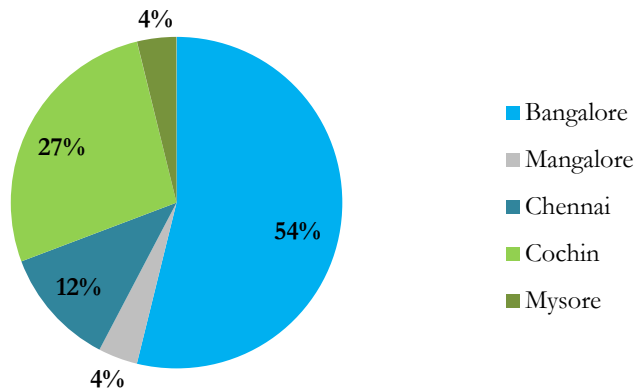
Product Mix

By Geography

Ongoing Projects

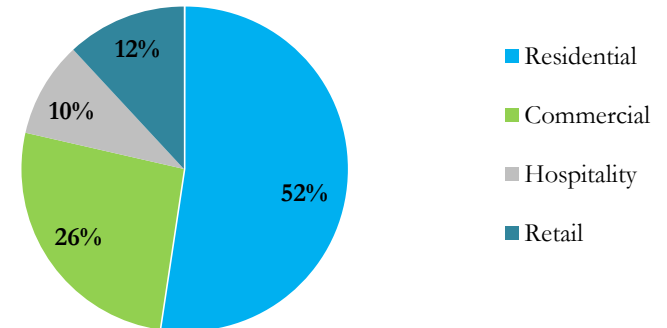


Upcoming Projects

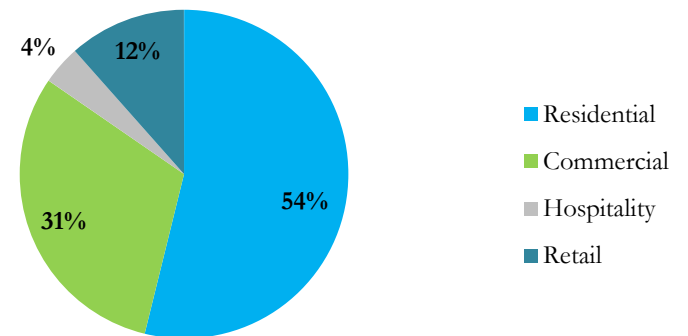


By Segment

Ongoing Projects



Upcoming Projects

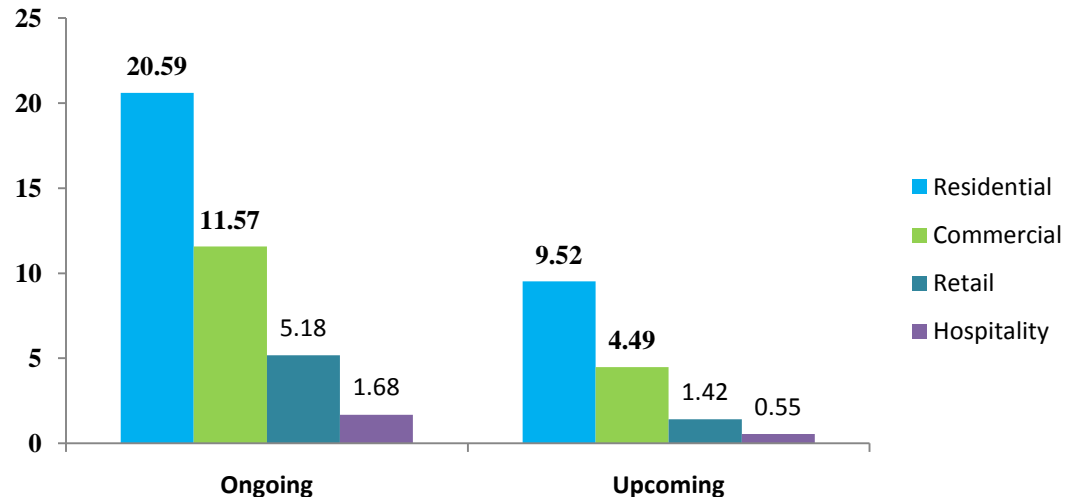


Project Summary Q1 FY 2012 - 13

Area in msf

| | Ongoing | Upcoming | Total |
|--------------|--------------|--------------|--------------|
| Residential | 20.59 | 9.52 | 30.11 |
| Commercial | 11.57 | 4.49 | 16.06 |
| Retail | 5.18 | 1.42 | 6.6 |
| Hospitality | 1.68 | 0.55 | 2.23 |
| Total | 39.02 | 15.98 | 55.00 |

Area (Msf)



Ongoing Projects

Residential

| Sl. No | Project | City | Developable Area in Sft | Economic Interest | Prestige Share in Sft. | No of Units | Prestige Share of Units |
|--------|----------------------------|-----------|-------------------------|-------------------|------------------------|--------------|-------------------------|
| 1 | Prestige Golfshire- Villas | Bangalore | 1,753,255 | 100.00% | 1,753,255 | 228 | 228 |
| 2 | Prestige White Meadows -1 | Bangalore | 1,067,956 | 100.00% | 1,067,956 | 163 | 163 |
| 3 | Prestige White Meadows -2 | Bangalore | 1,163,411 | 62.50% | 727,132 | 191 | 119 |
| 4 | Kingfisher Towers | Bangalore | 1,094,957 | 45.00% | 492,731 | 83 | 42 |
| 5 | Prestige Royal Woods | Hyderabad | 632,173 | 50.00% | 316,087 | 152 | 76 |
| 6 | Prestige Oasis - Phase 2 | Bangalore | 88,279 | 100.00% | 88,279 | 16 | 16 |
| 7 | Prestige Edwardian | Bangalore | 72,000 | 100.00% | 72,000 | 12 | 12 |
| 8 | Prestige Hermitage | Bangalore | 230,464 | 50.00% | 115,232 | 26 | 13 |
| 9 | Pestige Tranquility | Bangalore | 4,565,914 | 100.00% | 4,565,914 | 2,368 | 2,368 |
| 10 | Prestige Park View | Bangalore | 926,525 | 65.00% | 602,241 | 376 | 244 |
| 11 | Prestige Silver Oak | Bangalore | 657,384 | 33.46% | 219,961 | 178 | 60 |
| 12 | Prestige Bella Vista | Chennai | 5,042,590 | 60.00% | 3,025,554 | 2,613 | 1,568 |
| 13 | Prestige Sunny Side | Bangalore | 975,818 | 100.00% | 975,818 | 395 | 395 |
| 14 | Prestige Garden Bay | Bangalore | 641,253 | 72.00% | 461,702 | 184 | 132 |
| 15 | Prestige Glen Wood | Bangalore | 317,301 | 65.00% | 206,246 | 116 | 75 |
| 16 | Prestige Mayberry-1 | Bangalore | 121,475 | 45.00% | 54,664 | 40 | 19 |
| 17 | Prestige Mayberry-2 | Bangalore | 387,195 | 62.00% | 240,061 | 126 | 78 |
| 18 | Prestige Silver Crest | Bangalore | 251,655 | 100.00% | 251,655 | 122 | 122 |
| 19 | Prestige Summer Fields | Bangalore | 255,343 | 43.00% | 109,797 | 83 | 36 |
| 20 | Prestige Silver Sun | Bangalore | 210,899 | 43.00% | 90,687 | 102 | 59 |
| 21 | Prestige Hillside Retreat | Bangalore | 108,974 | 75.00% | 81,731 | 58 | 44 |
| 22 | Prestige Philadelphia | Bangalore | 29,706 | 50.00% | 14,853 | 8 | 4 |
| | Total - A | | 20,594,527 | | 15,533,554 | 7,640 | 5,873 |

Ongoing Projects

Commercial

| Sl.No | Project | City | Developable Area in Sft | Economic Interest | Prestige Share in Sft |
|-------|-----------------------------------|-----------|-------------------------|-------------------|-----------------------|
| 1 | Prestige Shantiniketan (C Block) | Bangalore | 758,000 | 61.00% | 462,380 |
| 2 | Cessna Business Park B7 - B11 | Bangalore | 4,330,323 | 60.00% | 2,598,194 |
| 3 | Prestige Polygon | Chennai | 659,499 | 60.00% | 395,699 |
| 4 | Prestige Khoday Towers | Bangalore | 259,417 | 48.53% | 125,895 |
| 5 | Exora Business Park Phase 2 | Bangalore | 2,040,751 | 32.46% | 662,428 |
| 6 | Prestige Spectra | Bangalore | 117,157 | 72.00% | 84,353 |
| 7 | Forum Vijaya Mall | Chennai | 547,523 | 50.00% | 273,762 |
| 8 | Prestige Technopolis | Bangalore | 465,684 | 56.80% | 264,509 |
| 9 | Prestige TechPark III | Bangalore | 1,553,959 | 100.00% | 1,553,959 |
| 10 | Excelsior | Bangalore | 220,067 | 32.46% | 71,434 |
| 11 | Prestige Trade Towers | Bangalore | 612,743 | 45.00% | 275,734 |
| | Total - B | | 11,565,123 | | 6,768,346 |

Ongoing Projects

Hospitality

| Sl.No | Project | City | Developable Area in Sft | Economic Interest | Prestige Share in Sft | No. Of Keys |
|-------|--|-----------|-------------------------|-------------------|-----------------------|-------------|
| 1 | Aloft | Bangalore | 286,188 | 60.00% | 171,713 | 202 |
| 2 | Hilton | Bangalore | 450,000 | 100.00% | 450,000 | 285 |
| 3 | Forum Value Mall - Service Apts | Bangalore | 369,146 | 35.00% | 129,201 | 142 |
| 4 | Marriot Hotel + Convention Centre + Hotel Villas | Bangalore | 579,212 | 100.00% | 579,212 | 307 |
| | Total - C | | 1,684,546 | | 1,330,126 | 936 |

Retail

| Sl.No | Project | City | Developable Area in Sft | Economic Interest | Prestige Share in Sft |
|-------|------------------------------|-----------|-------------------------|-------------------|-----------------------|
| 1 | Forum Sujana | Hyderabad | 1,467,940 | 24.50% | 359,645 |
| 2 | Forum Shanthiniketan | Bangalore | 1,055,360 | 63.87% | 674,058 |
| 3 | Forum Vijaya Mall | Chennai | 1,161,411 | 50.00% | 580,706 |
| 4 | Forum Mysore | Mysore | 545,497 | 50.99% | 278,149 |
| 5 | Forum Mangalore | Mangalore | 948,291 | 34.26% | 324,869 |
| | Total - D | | 5,178,499 | | 2,217,427 |
| | Grand Total - A+B+C+D | | 39,022,695 | | 25,849,454 |

Upcoming Projects: FY 12-13

Residential

| Sl. No | Project | City | Developable Area in Sft | Economic Interest | Prestige Share in Sft |
|--------|--------------------------------------|-----------|-------------------------|-------------------|-----------------------|
| 1 | Prestige Hillcrest | Ooty | 72,344 | 50.00% | 36,172 |
| 2 | Prestige West Holmes | Mangalore | 60,945 | 65.00% | 39,614 |
| 3 | Prestige Leela Residences | Bangalore | 360,000 | 60.00% | 216,000 |
| 4 | Prestige Seashore | Chennai | 494,636 | 27.54% | 136,223 |
| 5 | Prestige Brooklyn Heights/Cloud Nine | Bangalore | 265,339 | 60.00% | 159,203 |
| 6 | Kakanad Property | Cochin | 800,000 | 70.00% | 560,000 |
| 7 | Prestige Jade Pavilion/Winter Sun | Bangalore | 675,000 | 43.00% | 290,250 |
| 8 | Jayanagar Property | Bangalore | 390,000 | 25.00% | 97,500 |
| 9 | Prestige Misty Waters | Bangalore | 1,024,156 | 50.00% | 512,078 |
| 10 | Prestige Ferns Residency | Bangalore | 3,288,584 | 61.50% | 2,022,479 |
| 11 | Prestige Casabella | Bangalore | 480,401 | 75.00% | 360,301 |
| 12 | Prestige Down Town | Chennai | 205,266 | 100.00% | 205,266 |
| 13 | Prestige South Woods | Bangalore | 1,282,200 | 67.00% | 859,074 |
| 14 | Prestige Tech Vista | Bangalore | 119,153 | 62.00% | 73,875 |
| | Total - A | | 9,518,024 | | 5,568,035 |

Upcoming Projects: FY 12-13

Commercial

| Sl.No | Project | City | Developable Area in Sft | Economic Interest | Prestige Share in Sft |
|-------|--------------------------------------|-----------|-------------------------|-------------------|-----------------------|
| 1 | Forum Thomsun | Cochin | 200,000 | 25.00% | 50,000 |
| 2 | TM Square | Cochin | 322,131 | 50.00% | 161,066 |
| 3 | Prestige Trinity Centre/Summerfields | Bangalore | 158,400 | 43.00% | 68,112 |
| 4 | Prestige Platinum | Bangalore | 486,102 | 45.00% | 218,746 |
| 5 | Prestige Platina | Bangalore | 1,432,847 | 65.00% | 931,351 |
| 6 | Prestige Star | Bangalore | 44,029 | 64.00% | 28,179 |
| 7 | Kakanad Property | Cochin | 200,000 | 70.00% | 140,000 |
| 8 | Prestige Technostar | Bangalore | 1,646,601 | 51.00% | 839,767 |
| | Total - B | | 4,490,110 | | 2,437,219 |

Upcoming Projects: FY 12-13

Hospitality

| Sl.No | Project | City | Developable Area in Sft | Economic Interest | Prestige Share in Sft | No. Of Keys |
|-------|------------------|--------|-------------------------|-------------------|-----------------------|-------------|
| 1 | Forum Thomsun | Cochin | 550,000 | 25.00% | 137,500 | 200 |
| | <i>Total - C</i> | | <i>550,000</i> | | <i>137,500</i> | <i>200</i> |

Retail

| Sl.No | Project | City | Developable Area in Sft | Economic Interest | Prestige Share in Sft |
|-------|------------------------------|--------|-------------------------|-------------------|-----------------------|
| 1 | Forum Thomsun | Cochin | 910,000 | 25.00% | 227,500 |
| 2 | Mysore Central/Ritz | Mysore | 110,770 | 50.00% | 55,385 |
| 3 | Kakanad Property | Cochin | 400,000 | 76.50% | 306,000 |
| | <i>Total - D</i> | | <i>1,420,770</i> | | <i>588,885</i> |
| | Grand Total - A+B+C+D | | 15,978,904 | | 8,731,639 |

Note: Of the above, 6 msf will be launched during this fiscal in addition to launches of 2.19 msf already made in Q1 FY 12-13

Land Bank & Projects Under Planning

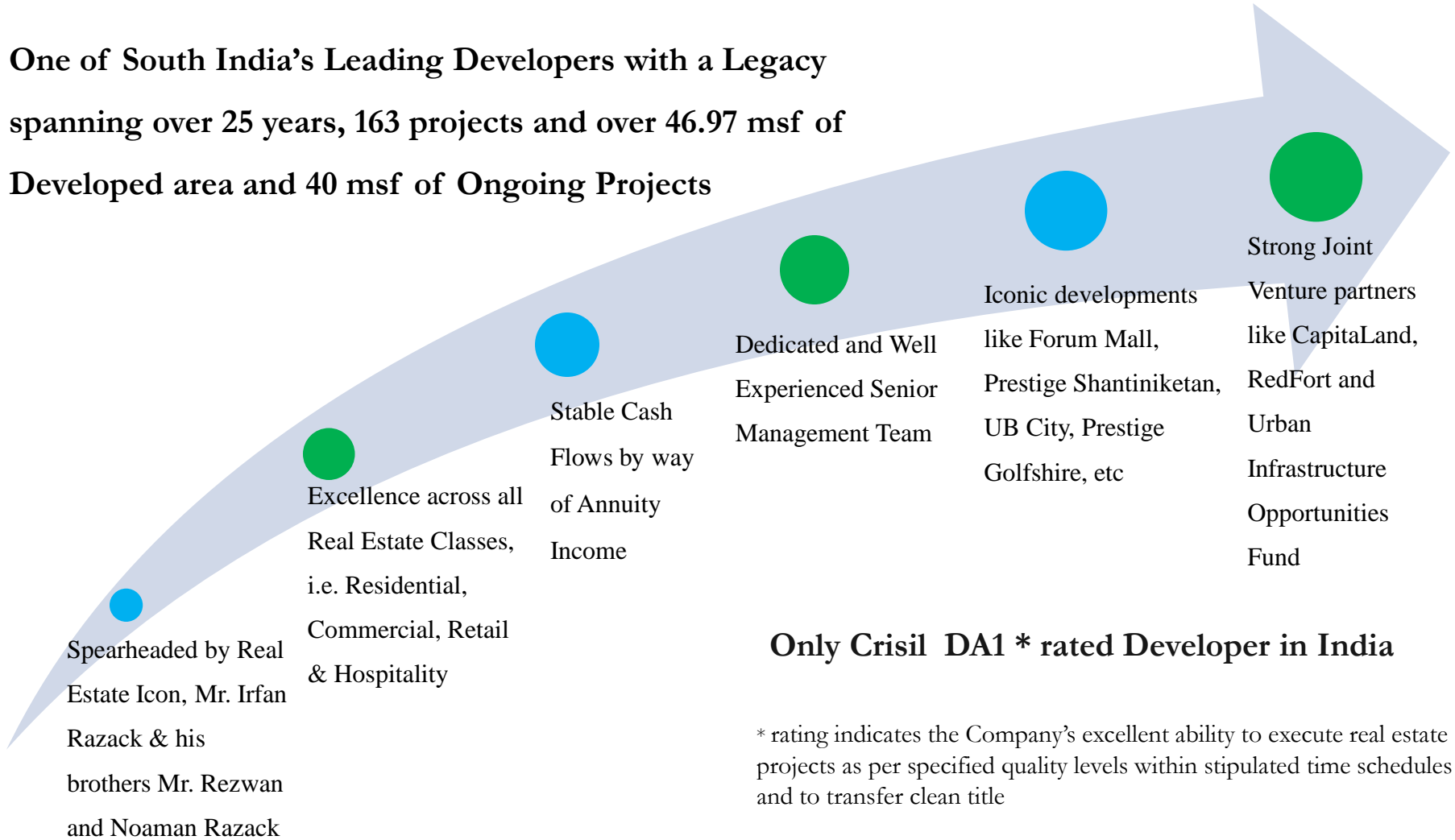
| Sl. No | Entity Name | Location | Land Area in Acres | Economic Interest | PEPL Share in Acres |
|--------|--|-----------|--------------------|-------------------|---------------------|
| 1 | Prestige Bida di Holdings Pvt Ltd | Bidadi | 142.74 | 100.00% | 142.74 |
| 2 | Prestige Projects Pvt Ltd | Bangalore | 168.00 | 33.00% | 55.44 |
| 3 | Prestige Garden Resorts Pvt Ltd | Bangalore | 7.00 | 50.00% | 4.50 |
| 4 | Eden Investments | Goa | 74.13 | 40.00% | 29.65 |
| 5 | Prestige Estates Projects Ltd | Bangalore | 271.51 | 70.25% | 190.75 |
| 6 | KRPL Techpark | Mysore | 15.61 | 31.00% | 4.84 |
| 7 | Village D Nandi Pvt Ltd | Bangalore | 22.95 | 100.00% | 22.95 |
| 8 | Prestige Nottinghill Investments - Falcon City | Bangalore | 61.34 | 32.00% | 19.63 |
| | Total | | 763.28 | | 470.50 |



ABOUT PRESTIGE

Advantage Prestige

One of South India's Leading Developers with a Legacy spanning over 25 years, 163 projects and over 46.97 msf of Developed area and 40 msf of Ongoing Projects



Management

Board of Directors



Irfan Razack
Chairman & Managing Director



Rezwan Razack
Joint Managing Director



Noaman Razack
Whole-time Director



Jagdeesh K. Reddy
Independent Director



B.G. Koshy
Independent Director



Noor Ahmed Jaffer
Independent Director



Dr. Pangal Ranganath Nayak
Independent Director

Executive Management

Key Management Personnel



1 Faiz Rezwan
Executive Director
Contracts & Projects

2 Uzma Irfan
Executive Director
Corporate Comm.

3 Sana Rezwan
Executive Director
Retail

4 Zackria Hashim
Executive Director
Land Acquisition

5 Zaid Sadiq
Executive Director
Liasioning & Hospitality

6 Venkat K Narayan
Executive Director
Finance & CFO

7 Arvind Pai
Executive Director
Legal

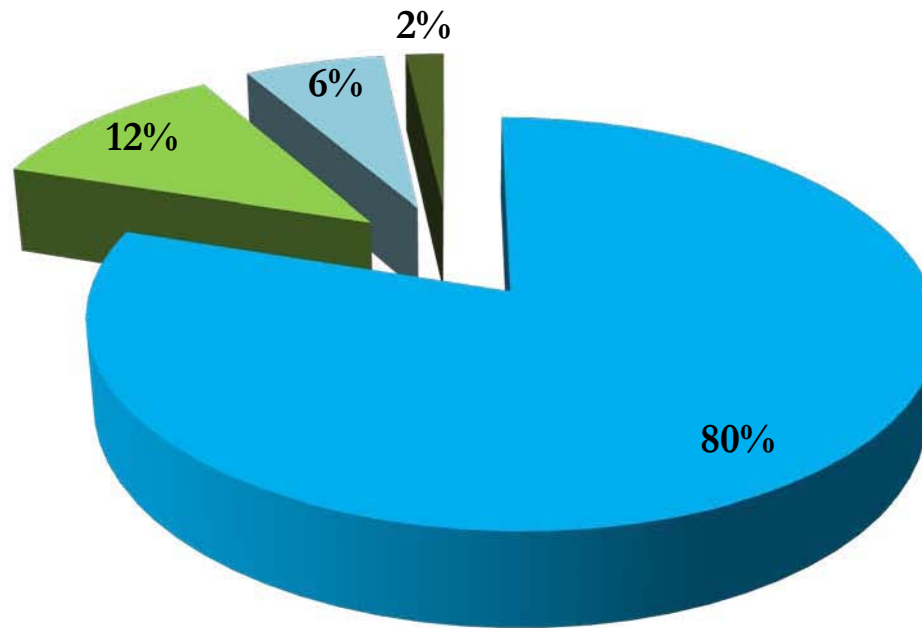
8 V. Gopal
Executive Director
Projects & Planning

9 Nayeem Noor
Executive Director
Public Relations

10 Asha Vasan
Executive Director
Business Development

Shareholding Pattern

- Promoters
- Foreign Institutional Investors
- Mutual Fund
- Public & Others



As on 30 June, 2012

DISCLAIMER

This presentation has been prepared by Prestige Estates Projects Limited (“Company”) solely for providing information about the Company. It contains certain forward looking statements concerning Prestige Estates Projects Ltd’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in India, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, government policies and actions with respect to investments, fiscal deficits, regulation etc., interest and other fiscal cost generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time on behalf of the company.



Thank You

Prestige Estates Projects Ltd.
The Falcon House,
No. 1, Main Guard Cross Road,
Bangalore – 560 001
Phone: +91 -80 – 25591080
Fax: + 91 – 80 - 25591945

Mr. Venkat K. Narayan
Executive Director - Finance & CFO
Phone: +91 -80 – 25001280
E-mail: investors@prestigeconstructions.com